Second Quarter FY2022 Financial Results

Ushio Inc. November 2, 2022

This report contains forward-looking statements, including earnings forecasts, which are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Please be advised that actual results may differ substantially from those forward-looking statements due to various factors.

* All figures in the material have been rounded down to the nearest billion yen.

* FY2022 starts from April 1st, 2022 through March 31st, 2023.

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YoY for H1 FY2022 (Result) : Net Sales and Earnings Increased

YoY for FY2022 (Full-year Forecast) : Remain as announced on May 11, 2022



I. Financial Results for H1 FY2022

- **II. Full-year Forecast for FY2022**
- **III. Supplementary Information**

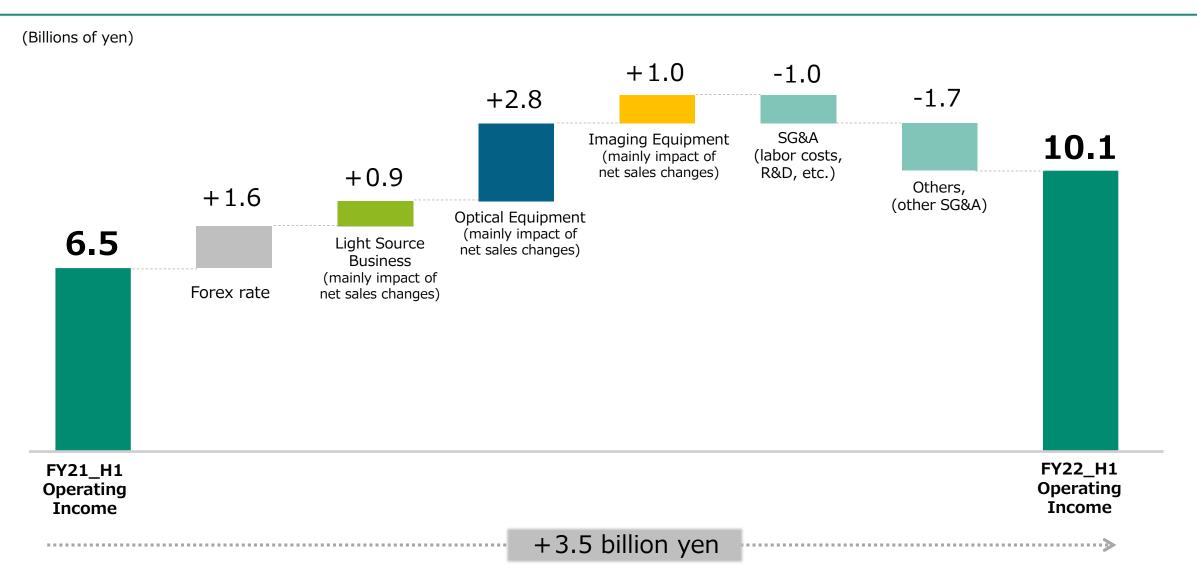


+16.3 billion yen YoY (+22.9%) Net Sales - Optical Equipment Business: Sales increased due to demand increase H1 Result - Light Source and Imaging Equipment Businesses: 87.9 billion yen Sales increased due to recovery trend from COVID-19 - Sales increased due to Forex impact +3.5 billion yen YoY (+54.0%) **Operating Income** - Impact of net sales increase (including Forex impact) H1 Result - SG&A reduction effect by structural reforms **10.1** billion yen +3.0 billion yen YoY (+46.2%) **Profit Attribute to** Non-operating Income **Owner of Parent** - Forex gain and loss: 2.5 billion yen (FY2021: -0.0 billion yen) H1 Result Extraordinary Income **9.5** billion yen - Gain on sales of fixed assets: 0.1 billion yen (FY2021: 1.1 billion yen)



		FY2021	FY2022	YoY Con	nparison
	(Billions of yen)	H1 Result	H1 Result	Changes	(%)
Net Sales		71.5	87.9	+16.3	+22.9%
Operating I	ncome	6.5	10.1	+3.5	+54.0%
Operating Marg	gin	9.2%	11.5%	+2.3P	-
Ordinary In	come	7.6	13.6	+5.9	+77.6%
Profit Attributa of Parent	ble to Owner	6.5	9.5	+3.0	+46.2%
EPS (yen)		53.96	79.91	+25.95	+48.1%
Forex Rate	USD	110	132	+22	-
(yen)	EUR	131	138	+7	-

YoY Variation Analysis of Operating Income

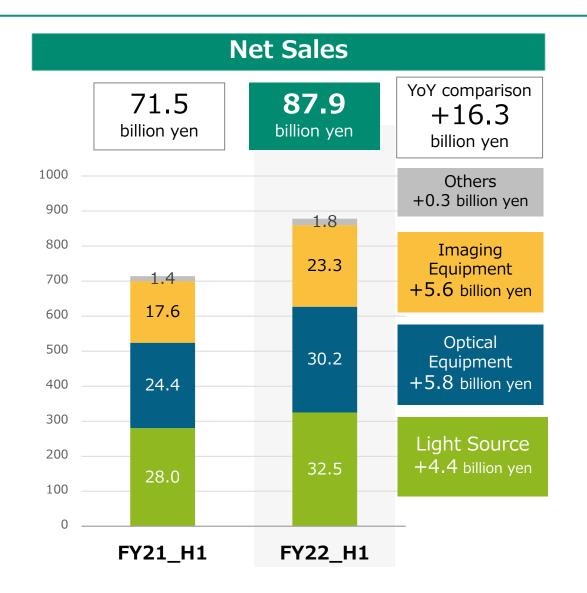


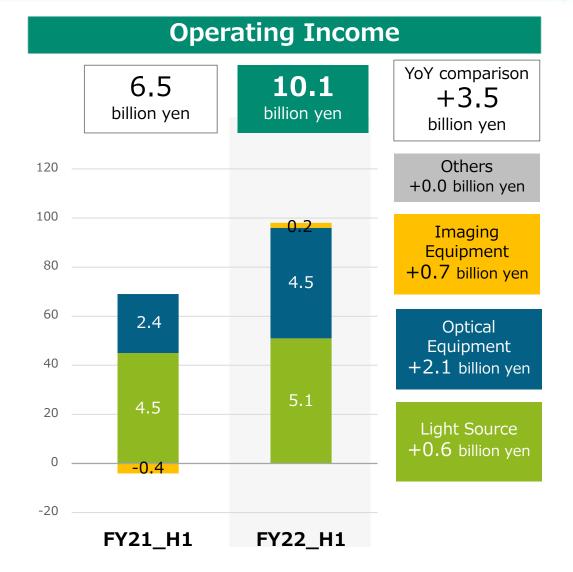
Note: "Light Source Business (mainly impact of net sales up/down)" to "Others including SG&A" exclude "Forex"

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Financial Results by Business Segments









C	Common	Some businesses again suffered from worldwide shortages of semiconductor- related materials and other parts and experienced raw materials, energy, and logistics cost hikes
El	lectronics Field	 Semiconductor industry continues to operate at a high level, but see some adjustments in some area, while LCD panel production entering adjustment phase Flat panel displays: Solid stay-at-home demand for LCD panels ran its course, with inventories and production entering adjustment phase from second quarter Semiconductor market: Capacity utilization and capital expenditure remained high on Internet of Things and 5G innovation progressing, but some production suffers adjustments amid slowing end-use demand With data volumes increasing through IoT uptakes, market for advanced semiconductor packaging solutions continued to expand on faster data processing and lower power consumption of these devices
Visu	ial Imaging Field	 Markets on recovery paths through global economic activity returning to normal in wake of pandemic Cinema market: Cinemas reopened and improved operating rates worldwide. Full-scale investments should return from FY2023. However, Chinese market is experiencing delays owing to zero-COVID policy General imaging market: Capital investment demand was on recovery track amid fewer event restrictions and event resumptions Office automation equipment market: Although parts procurement issues hampered set manufacturer production, market demand recovered from pandemic

					Discharge lamps Net Sales YoY comparison
				• UV lamps (+0.5 billion yen, +8%) Increase reflected high capacity utilization in semiconductors and other areas and forex	
	FY2021	FY2022	YoY com	nparison	impact, offsetting sales drop from LCD panel demand running its course
(Billions of yen)	H1 result	H1 result	Changes	%	 Cinema lamps (+1.4 billion yen, +43%) Sales increased as cinemas worldwide reopened and operations recovered from pandemic's impact
Net Sales	28.0	32.5	+4.4	+16.0%	Data projector lamps (+0.7 billion yen, +41%) Sales for high-end projectors rose on event and other recoveries
Discharge lamps	18.8	20.8	+1.9	+10.4%	• Optical equipment lamps (+0.5 billion yen, +17%) Sales of optical equipment for LCD panel production were down but increased in yen terms owing to foreign exchange changes
Halogen lamps	5.1	6.6	+1.4	+27.9%	• Others (-1.3 billion yen, -45%) Sodium lamp sales fell amid rapid shift to solid-state light sources, leading to loss on
Solid state light	3.9	5.0	+1.0	+27.2%	inventory revaluation
source	5.5	5.0	11.0	127:270	Halogen lamps Net Sales YoY comparison
Operating Income	4.5	5.1	+0.6	+13.5%	 • OA lamps (+0.6 billion yen, +31%) Demand recovered from pandemic despite ongoing parts procurement issues among set manufacturers
Operating Margin	16.1%	15.8%	-0.4P	-	• Others (+0.6 billion yen, +34%) Heater lamp sales increased, primarily for semiconductors on higher semiconductor demand
					Solid state light source Net Sales YoY comparison
					 Solid state light source (+1.0 billion yen, +27%) Sales increased on recoveries in entertainment- and sensor-related markets from pandemic

Equipment Business

Optical Equipment

	FY2021	FY2022	YoY comparison			
(Billions of yen)	H1 result	H1 result	Changes	%		
Net Sales	24.4	30.2	+5.8	+23.7%		
Operating Income	2.4	4.5	+2.1	+88.1%		
Operating Margin	9.9%	15.1%	+5.2P	-		

Imaging Equipment

	FY2021	FY2022	YoY con	comparison		
(Billions of yen)	H1 result	H1 result	Changes	%		
Net Sales	17.6	23.3	+5.6	+32.3%		
Operating Income	(0.4)	0.2	+0.7	-		
Operating Margin	-2.5%	1.2%	+3.7P	-		

Optical equipment Net Sales YoY comparison

 \cdot UV equipment (+8.2 billion yen, +63%) Sales increased for large field stepper for cutting-edge IC Package substrates and Direct Imaging lithography equipment

 Curing equipment (-1.7 billion yen, -59%) LCD equipment sales decreased because demand for LCD panels ran its course

Others (-0.6 billion yen, -8%) Sales increased for maintenance sales of EUV light sources for EUV lithography

mask inspections, but sales decreased for EUV light source units

Imaging equipment Net Sales YoY comparison

Cinemas (+0.9 billion yen, +13%)

Sales were up due to the yen's depreciation, although DCP revenues declined because of component shortages

• General imaging (+4.1 billion yen, +46%)

Sales of imaging-related products increased owing to event businesses recovering particularly in the United States



I. Financial Results for H1 FY2022

- **II.** Full-year Forecast for FY2022
- **III. Supplementary Information**

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Full-Year Forecast for FY2022

While retaining full-year forecast, in H2 will monitor LCD- and semiconductor-related market environment changes and uncertainties, such as impact of material shortages.

		EV2021	FY2022							
		Result	H1 result	Forecast	YoY com	nparison	H1			
(Billions	of yen)		TTT Tesuit		Changes	Change rate	Progress			
Net Sales		148.8	87.9	170.0	+21.1	+14.2%	51.7%			
Operating Incom	ie	13.0	10.1	17.0	+3.9	+30.1%	59.5%			
Operating Margin	ı	8.8%	11.5%	10.0%	+1.2P	-	-			
Ordinary Income		15.1	13.6	18.5	+3.3	+21.7%	73.7%			
Profit Attributabl Owner of Parent		12.6	9.5	14.0	+1.3	+11.1%	67.9%			
EPS (yen)		104.54	79.91	117.79	+13.25	+12.7%	67.8%			
ROE (%)		5.7	4.0	5.9	+0.3P	-	-			
Dividend per year	(yen)	50	50	50	-	-	-			
Forex Rate	USD	112	132	126*	+14	-	-			
(yen)	EUR	131	138	134*	+3	-	-			
Forex sensitivity: Annual impact from 1 yen fluctuation		ation Net sales	Operating Inco	*Forex a	*Forex after 3Q (Ushio assumption): USD : 120 yen, EUR 13					
	vs US		ven Approx. 0.15 billior	n yen	Copyright © 2022 Ushio Inc.,					

Full-year Forecast by Sub-segment for FY2022

Upwardly revised Optical Equipment Business forecast on gains in maintenance services sales and lowered projection for Imaging Equipment Business in view of unexpectedly prolonged component shortages.

		FY2022						
	(Billions of yen)	Revision	Initial plan on 2022.5.11	Changes				
	Net Sales	63.0	63.0	-				
Light Source	Operating Income	9.8	9.8	-				
	Operating Margin	15.6%	15.6%	-				
	Net Sales	55.0	51.0	+4.0				
Optical Equipment	Operating Income	7.0	5.7	+1.3				
	Operating Margin	12.7%	11.2%	+1.6P				
	Net Sales	48.0	52.0	(4.0)				
Imaging Equipment	Operating Income	0.0	1.3	(1.3)				
Equipment	Operating Margin	0.0%	2.5%	-2.5P				
	Net Sales	4.0	4.0	-				
Others	Operating Income	0.2	0.2	-				
	Operating Margin	5.0%	5.0%	-				
	Net Sales	170.0	170.0	-				
Total	Operating Income	17.0	17.0	-				
	Operating Margin	10.0%	10.0%	-				



FY2022 Financial Forecasts by Sub-Segment

					FY2022		
		FY2021			YoY com	iparison	H1
(Billions of yen)	result	H1 result	Forecast	Changes	Change rate	progress
	Net Sales	57.8	32.5	63.0	+5.1	+9.0%	51.6%
Light Source	Operating Income	8.2	5.1	9.8	+1.5	+18.2%	52.3%
	Operating Margin	14.3%	15.8%	15.6%	+1.2P	-	-
	Net Sales	48.3	30.2	55.0	+6.6	+13.7%	55.1%
Optical Equipment	Operating Income	4.6	4.5	7.0	+2.3	+51.5%	65.4%
	Operating Margin	9.5%	15.1%	12.7%	+3.2P	-	-
	Net Sales	39.1	23.3	48.0	+8.8	+22.5%	48.6%
Imaging Equipment	Operating Income	(0.0)	0.2	0.0	+0.0	-	-
-4	Operating Margin	-0.1%	1.2%	0.0%	+0.1P	-	-
	Net Sales	3.4	1.8	4.0	+0.5	+15.9%	46.4%
Others	Operating Income	0.1	0.0	0.2	+0.0	+77.6%	40.1%
	Operating Margin	3.3%	4.3%	5.0%	+1.7P	-	-
	Net Sales	148.8	87.9	170.0	+21.1	+14.2%	51.7%
Total	Operating Income	13.0	10.1	17.0	+3.9	+30.1%	59.5%
	Operating Margin	8.8%	11.5%	10.0%	+1.2P	-	-

FY2022 Business environment assumption

Overall

- Prolonged impact of shortages of some semiconductors and other components
- Ongoing concerns about impacts of surging component and energy costs

Light Source

- UV lamps:
 - LCD-related market: Again subject to operational adjustments from Q2
 - Semiconductor-related market: Demand slowdown should lead to some capacity utilization adjustments
 - Cinema lamps: Cinema operation continues to recover gradually worldwide except China
- Care222: Sales to remain slow, continuing to focus on selling to medical institutions and eldercare facilities

Optical Equipment

- Large field steppers for cutting-edge IC packaging substrates: Orders heavier in H1 this year, rising for next fiscal year and beyond
- DI lithography equipment: Demand rising mainly in semiconductor package market
- EUV light sources for EUV lithography mask inspections: Notwithstanding robust maintenance demand, weak light source demand in adjustment phase
- Ongoing investments to develop next-generation lithography equipment

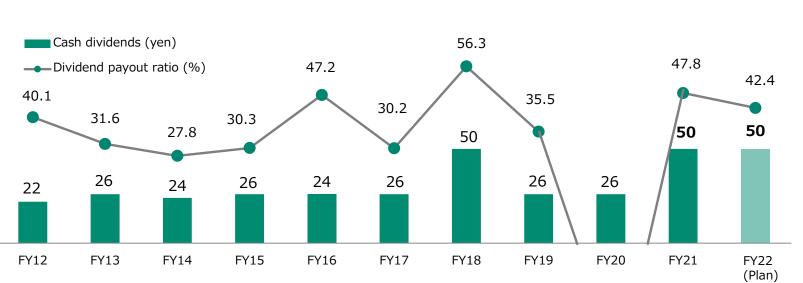
Imaging Equipment

- Cinemas: While DCP sales should be higher than in H1, component procurement impact should continue
- General imaging: Demand trending upward on ongoing event recoveries
- Concern over extended impact on production and sales due to prolonged component shortages

Shareholder Returns

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Dividends per share



Dividend policy Generating stable returns 50 yen for FY2022 (plan)

Buyback policy

Ushio will flexibly repurchase shares. It will limit treasury stock holdings to 5% of the total number of issued and outstanding shares, annually retiring portions exceeding the 5% threshold

\cdot Share buyback announced on May , 2022

Purchase period: May 12, 2022 to December 23, 2022 Total number of shares to be purchased: 3,000,000 shares (maximum) Total amount of shares to be purchased: 5,000,000,000 yen (maximum)

Completion as of August 31, 2022

Total number of shares purchased: 2,915,400 shares Total amount of shares purchased: 4,999,993,200 yen

Share buybacks



Products	Statuses
UV Lamps	 Semiconductors: Lamp demand should decline in H2 because of supply-demand adjustments, particularly for memory and logic devices, but anticipating growth over medium through long terms Flat panel displays: Demand for lamps gradually trended downward from Q2, as stay-at-home demand for LCDs ran its course, prompting panel manufacturers to adjust production capacity, while capital expenditure should rise over medium and long terms in line with shift to OLED
Cinema Lamps	 Market is recovering from last fiscal year It continues to recover worldwide except China because of continuous zero-COVID policy and restriction of foreign contents. Reference indicator Worldwide average screen operation rate X utilization rate as of Q2 FY2022 exceeded 70%, and will remain the same level by end of FY2022 due to prolonged lower operation in China
Care222	 Ongoing sales activities focused on medical facilities and nursing care facilities that are particularly conscious about safety and reassurance Reviewed strategies for sustainable growth over medium and long terms Continue striving to identify target markets, eliminate low brand recognition, step up measures to build understanding of UV safety, and address deregulation and other issues Sales forecast Sales forecast



Product	Latest Status and Comment after 2H		Sal	es Fore	cast	
Large Field Stepper for Cutting-edge IC Package Substrates	 IC package market continuing to grow, with orders and inquiries steadily increasing, but due to component shortage affect production, partial shipments will move out to FY2023 Increasing production capacity: FY2022 H2 1.3 times/ FY2023 more than double Investment in development of next-generation lithography equipment (high productivity X high resolution) 	FY18 Result	FY19 Result	FY20 Result	FY21 Result	FY22 Plan
Direct Imaging Lithography Equipment	 With evolution of IoT and 5G, package substrates market and print circuit boards market are growing steady Sales of high resolution model (2µmL/S) has started and will be contributing to sales in FY2022 Target: Cutting-edge IC package (Fan-out) and organic package substrates markets 	FY18 Result	FY19 Result	FY20 Result	FY21 Result	FY22 Plan
EUV Light Source for Mask Inspection	 Although EUV lithography mask inspection market continues to grow, FY2022 will be demand adjusting phase High brightness APMI* actual implementation will be after FY2024 or FY2025 Maintenance demand remained at a high operation rate 	FY18 Result	FY19 Result	FY20 Result	Light Source Maintenanc FY21 Result	e FY22 Plan

*APMI: Actinic Patterned Mask Defect Inspection



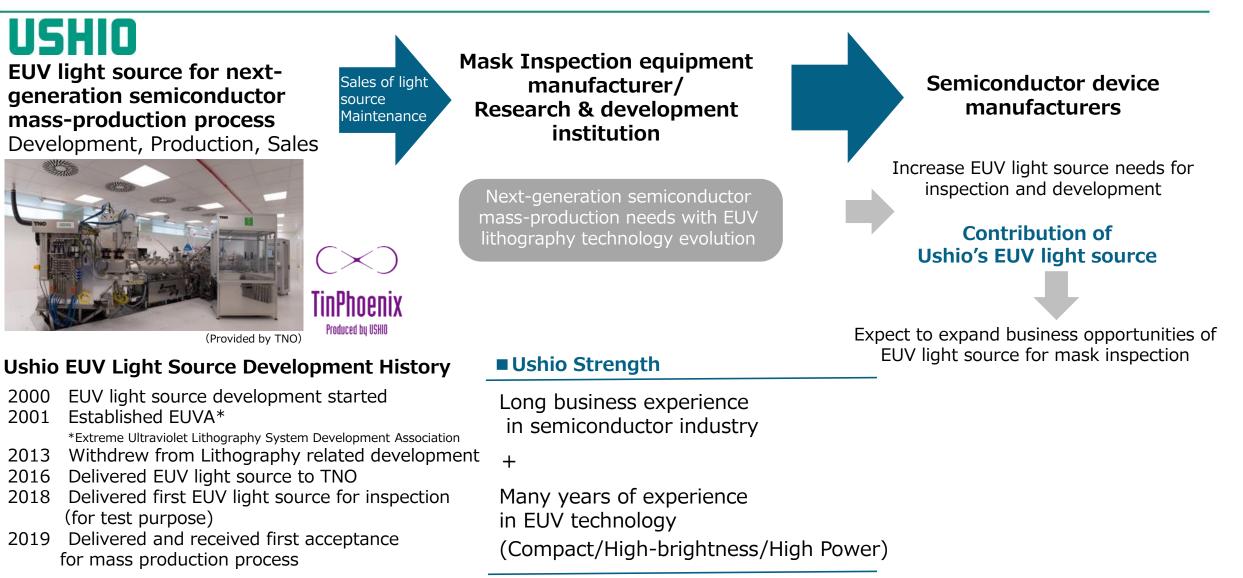
I. Financial Results for H1 FY2022

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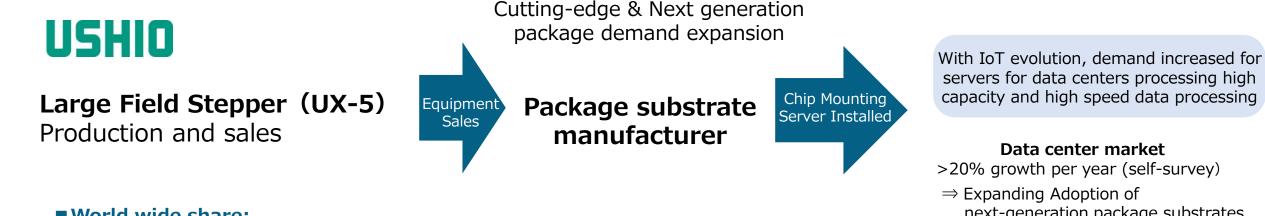
III. Supplementary Information

EUV Light Source for Mask Inspection

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■ World wide share: Maintain 100%

High-end BGA substrate exposure market (self-survey)



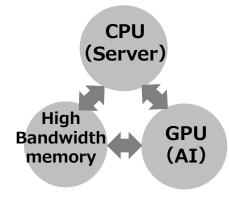
Ushio Strength

- 1. Large-area projection
- \rightarrow High productivity & low CoO
- 2. Non-contact mask work
- \rightarrow Yield enhancement
- 3. Deep depth of focus
- → Process margin & substrate warping
- 4. High Resolution/alignment accuracy
- \rightarrow Pitch miniaturization & process margin

servers for data centers processing high capacity and high speed data processing

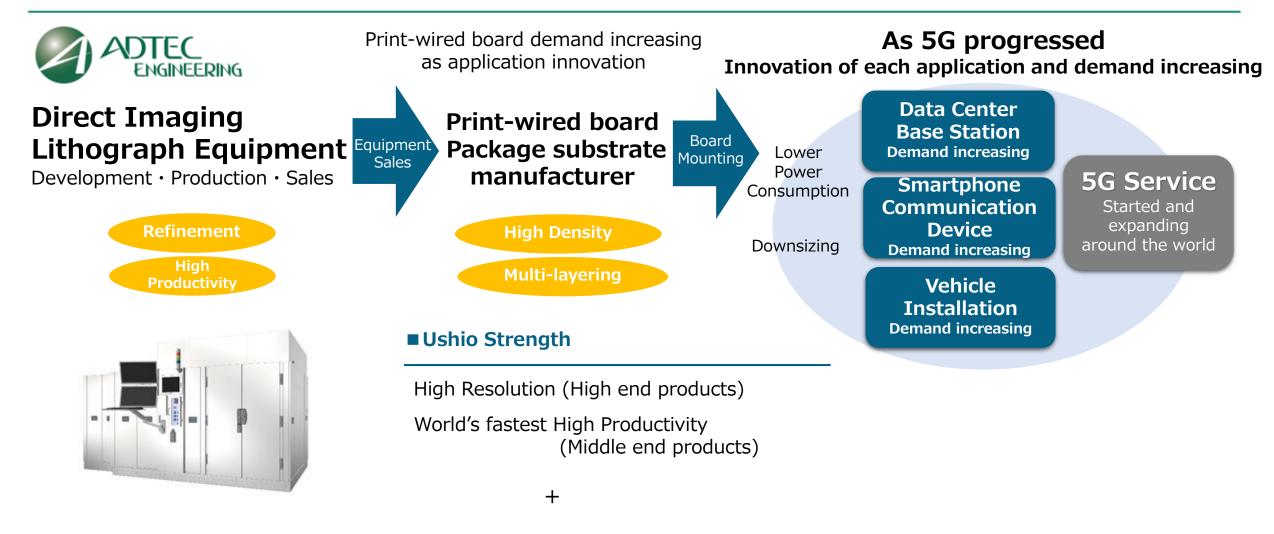
>20% growth per year (self-survey)

next-generation package substrates



Direct Imaging (DI) Lithography Equipment





• World wide share : 20% (self-survey)

Customer-first maintenance support capability

Care222 as Disinfection and Virus Inactivation Solution



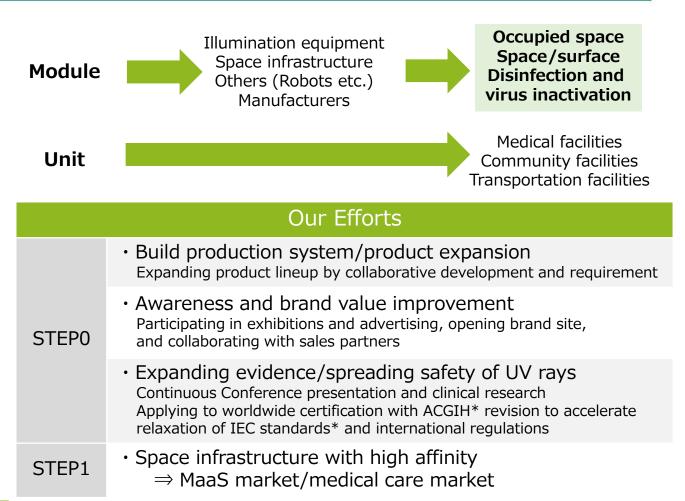
Care222[®]: Disinfection and Care Virus Inactivation Solution

Our Goal : Safe and reassured environment, which prevents from Pandemics

Towards the needs for space and surface disinfection and virus inactivation under occupied space (providing safe and reassurance)

Ushio Strength

- Exclusive licensee of ultraviolet disinfection process, which is harmless to humans (Columbia University)
- Accumulated effective radiation process appropriate to spatial form
- High-quality excimer lamp/module production technology acquired from LCD and semiconductor industries



*ACGIH : American Conference of Governmental Industrial Hygienists, which prescribes Threshold Limit Values (TLVs) *IEC standards: Standards which International Electrotechnical Commission develops and publishes. Cover electrical safety, labeling, performance, test methods, and other guidelines for electrical and electronic products



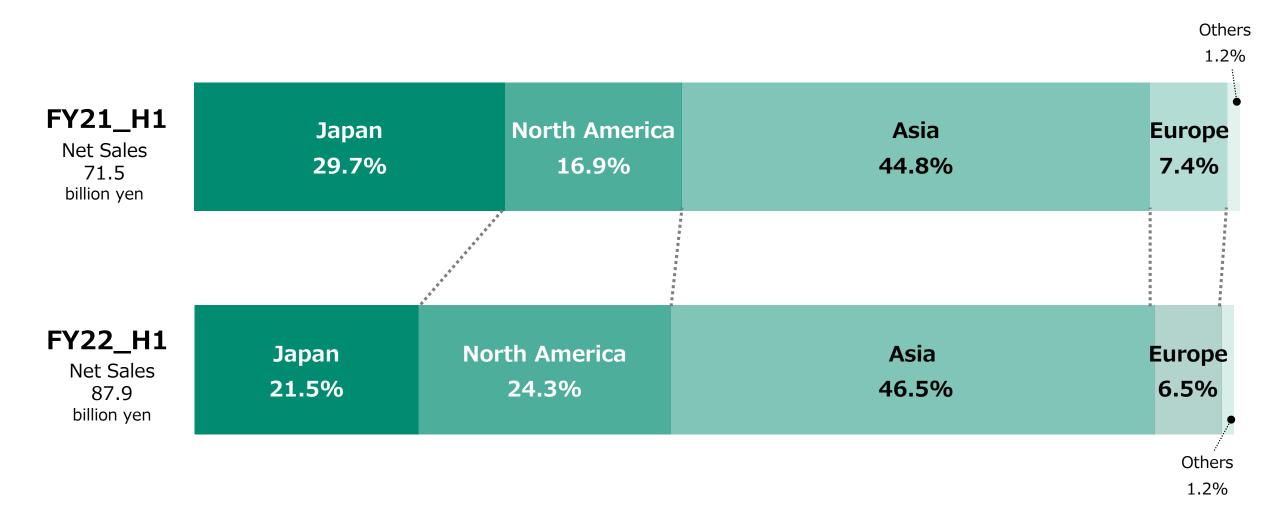
			FY2021			FY2	022	YoY comparison		
(Billions of yen)		Q1	Q2	Q3	Q4	Q1	Q2	Changes	Change rate	
Net Sales		34.9	36.6	38.1	39.1	39.7	48.2	+11.6	+31.7%	
Operating Income	2	2.5	3.9	4.2	2.2	4.4	5.6	+1.6	+41.1%	
Operating Margin		7.4%	10.9%	11.1%	5.8%	11.3%	11.7%	+0.8P	-	
Ordinary Income		3.3	4.3	4.8	2.6	6.2	7.3	+2.9	+68.0%	
Profit (Loss) Attrib to Owner of Parer		3.3	3.1	3.6	2.4	3.8	5.6	+2.5	+80.7%	
EPS (yen)		28.02	25.94	30.52	20.06	32.18	47.87	+21.93	+84.5%	
Forex Rate	USD	110	110	113	115	126	137	+27	-	
(yen)	EUR	132	130	130	129	137	140	+10	-	

Reference: Summary of Quarterly Financial Results by Business Segments



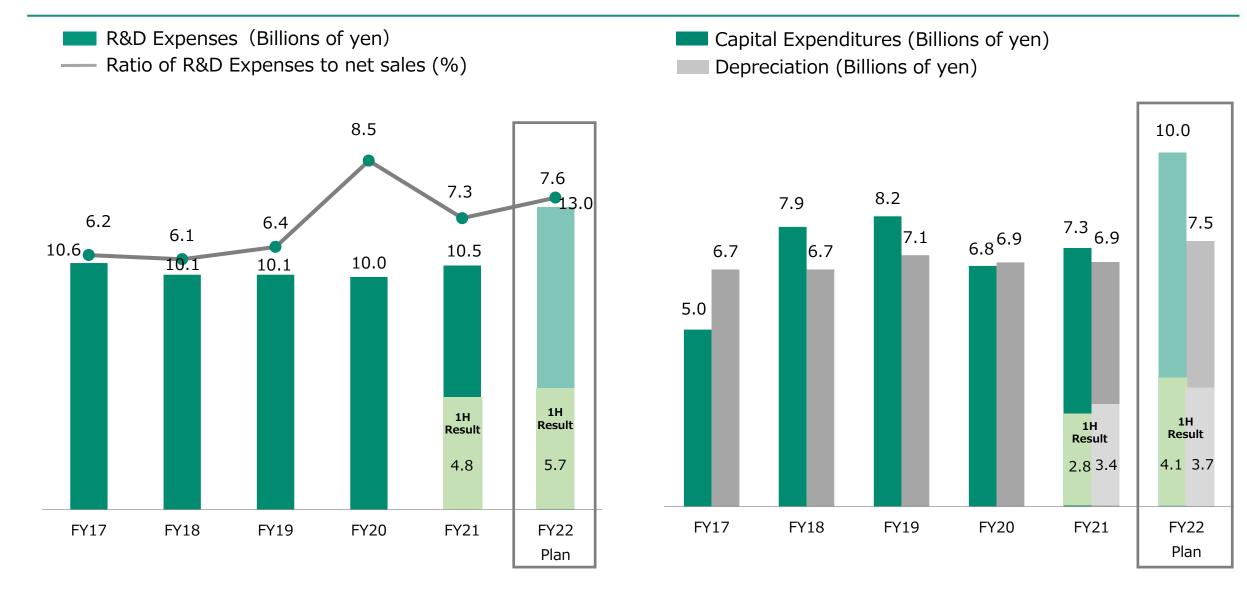
			FY2	021		FY2	022	YoY con	nparison
	(Billions of yen)	Q1	Q2	Q3	Q4	Q1	Q2	Changes	Change rate
Linkt	Net Sales	13.6	14.3	15.2	14.5	16.0	16.4	+2.1	+14.8%
Light source	Operating Income	1.9	2.5	2.4	1.2	3.1	2.0	(0.5)	-21.2%
Source	Operating Margin	14.3%	17.8%	16.3%	8.8%	19.4%	12.2%	-5.6P	-
Ontical	Net Sales	12.4	12.0	10.8	13.0	11.5	18.6	+6.6	+55.6%
Optical equipment	Operating Income	1.0	1.3	1.0	1.0	1.0	3.4	+2.1	+158.2%
equipment	Operating Margin	8.7%	11.3%	10.1%	8.4%	9.4%	18.7%	+7.4P	-
	Net Sales	8.2	9.4	11.1	10.4	11.3	11.9	+2.5	+26.8%
Imaging equipment	Operating Income	(0.4)	0.0	0.5	(0.1)	0.2	0.0	(0.0)	-26.0%
	Operating Margin	-5.8%	0.3%	4.9%	-1.4%	2.2%	0.2%	-0.1P	-
	Net Sales	0.6	0.8	0.9	1.0	0.7	1.1	+0.2	+33.7%
Others	Operating Income	(0.0)	0.0	0.0	0.0	0.0	0.0	+0.0	+273.3%
	Operating Margin	-0.2%	2.2%	7.8%	2.0%	1.5%	6.2%	+4.0P	-
	Net Sales	34.9	36.6	38.1	39.1	39.7	48.2	+11.6	+31.7%
Total	Operating Income	2.5	3.9	4.2	2.2	4.4	5.6	+1.6	+41.1%
	Operating Margin	7.4%	10.9%	11.1%	5.8%	11.3%	11.7%	+0.8P	-





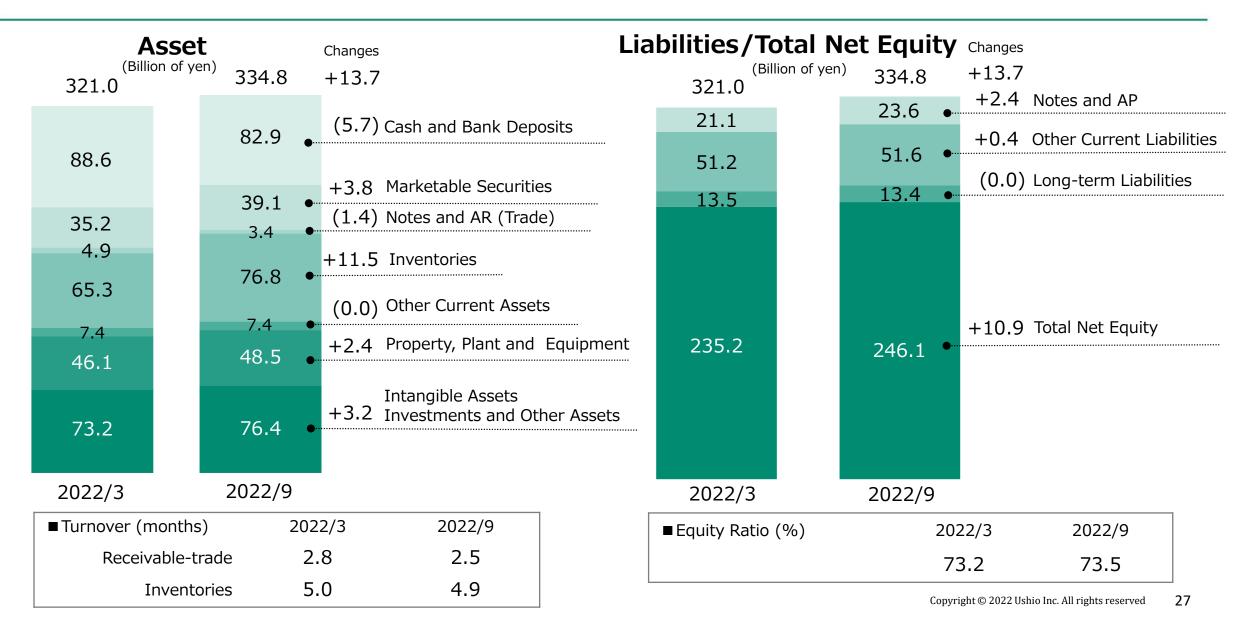
Reference: R&D Expenses/Capital Expenditures and Depreciation



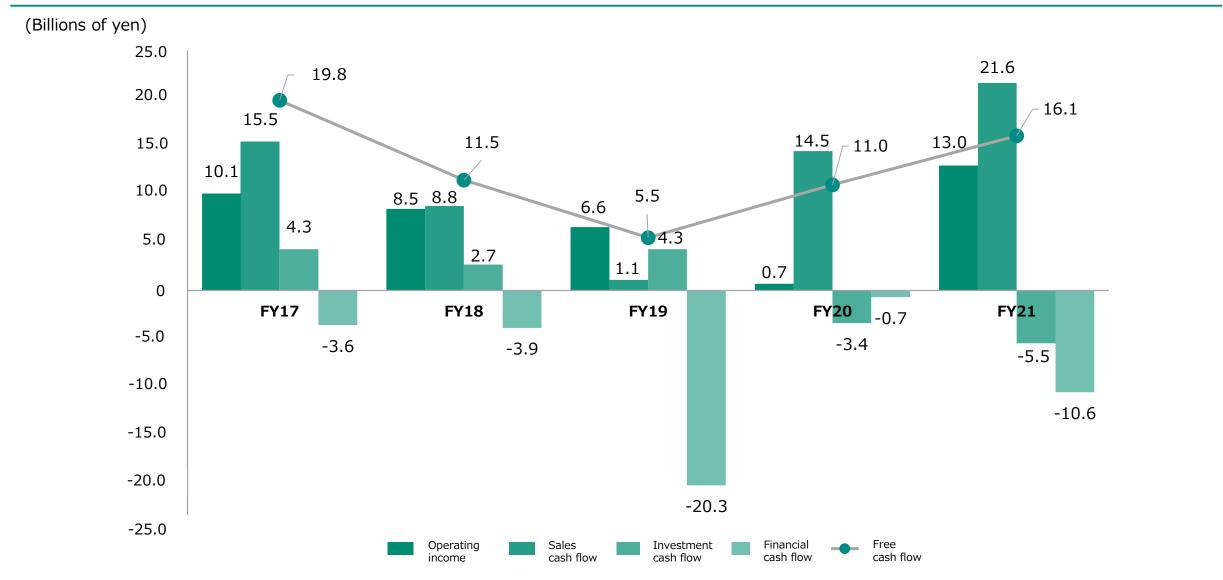


Reference: Balance Sheet

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Reference: Cash Flow



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Business segment	Main products	Product example
Light source business	UV lamps Halogen lamps Solid state light sources	VV lampsCinema lampsData projector lampsOA lampsSolid state light source (LD/LED)Care222 related products
Optical equipment Business	Large field steppers Direct imaging exposure system EUV light source for EUV mask inspection Maintenance services	Large field steppers Direct imaging exposure system EUV light source for EUV mask inspection Photo-alignment UV irradiation unit for equipment bonding LCD panels
Imaging equipment Business	Digital cinema projectors Projectors for general imaging Display Maintenance service	Image: Digital cinema projectorProjectors for general imagingLED Wall DisplayPeripheral equipment



- Our official website "Investor Relations Information" has been renewed.
 We have reorganized the contents to make it more accessible and to let you know about Ushio's present to future.
- We added new feature "IR E-mail distribution" to send our IR information in a timely manner to the shareholders. Please register for this feature.





Glossary

AI	Artificial Intelligence	
APMI	Actinic Patterned Mask Defect Inspection	
BGA	Ball Grid Array	
CoO	Cost of Ownership	
CPU	Central Processing Unite	
DCP	Digital Cinema Projector	
DI	Direct Imaging	
EUV	Extreme Ultraviolet Radiation	
FPD	Flat Panel Display	
GPU	Graphic Processing Unit	
IoT	Internet of Things	
OA	Office Automation	
TNO	The Netherlands Organization of Applied Scientific Research	
UV	Ultraviolet	
5G	5 th Generation	

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