# First Quarter FY2025 Financial Results

Ushio Inc.

August 5, 2025

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- \* Amounts in this document have been rounded down to the nearest 100 million yen.
- \* Sales to external customers and operating profit as a percentage of sales to external customers are shown
- \* FY2025 starts from April 1st, 2025 through March 31st, 2026.
- \* IP: Industrial Processes business, VI: Visual Imaging business, LS: Life Sciences business, PHS: Photonics Solutions business







# Q1 FY2025 Results:

- Boosted revenues and earnings in line with initial plans
  - Efforts to revamp business portfolio enhanced profitability
- Increase forward investments in DLT systems and other lithography equipment as planned

# **FY2025 Forecasts:**

- Unchanged
- Resolved to repurchase ¥20.0 billion in shares as part of shareholder returns

# **New Growth Strategy Progress Report**

- Steadily implemented measures and delivered results
- Decided to make an acquisition to strengthen foundation business



- I. Financial Results for Q1 FY2025
- II. Full-Year Forecasts for FY2025
- III. New Growth Strategy Progress Report and Financial Highlights
- IV. Supplementary Information
  - 1 Full-Year Forecasts (Additional Information)
  - 2 Others

# Q1 FY2025: Summary of Financial Results



# Net Sales 38.3 billion yen

# Operating Profit 0.9 billion yen

to Owners of Parents

2.8 billion yen

# YoY Comparison: +0.8 billion yen (+2.2%)

- Industrial Processes business: Lithography equipment sales slightly decreased due to sluggish semiconductor investments
- Visual Imaging business: DCP sales rose amid the investment recovery trend

# YoY Comparison: +0.6 billion yen (+182.5%)

- Earnings increased due to lower loss on valuation of inventories YoY, and strategic selection of investment targets
- Expanded forward investments in DLT systems and other lithography equipment

# YoY Comparison: -3.1 billion yen

Extraordinary loss

- Business restructuring expenses: 3.6 billion yen (FY2024: -)

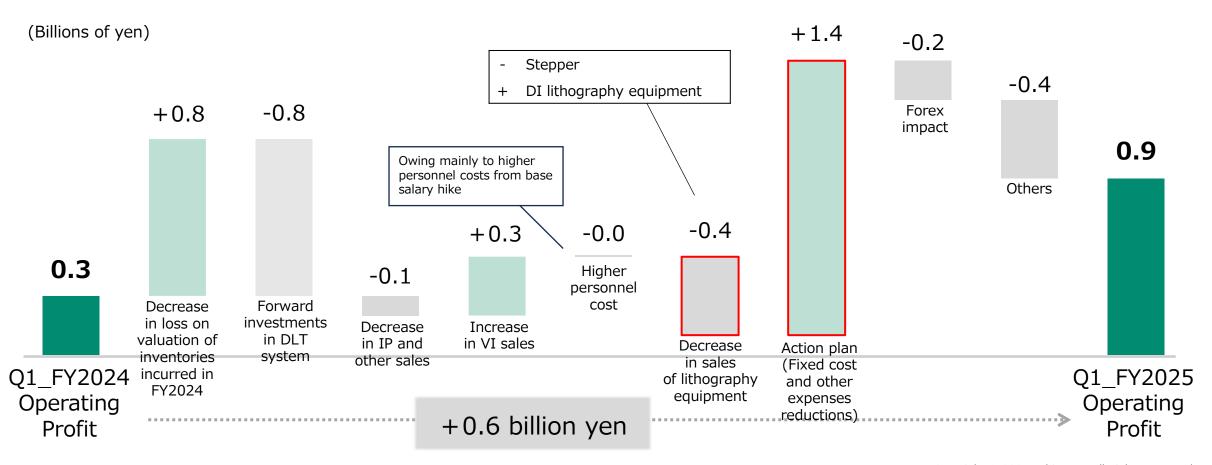




(Billions of yen)		Q1 FY2024	Q1 FY2025	YoY Comparison		
		Results	Results	Changes	(%)	
Net Sales		37.5	38.3	+0.8	+2.2%	
Operating Profit		0.3	<b>0.3 0.9</b>		+182.5%	
Operating Margir	1	0.9%	2.5%	+1.6P	-	
Ordinary Prof	fit	1.4	1.6	+0.1	+10.1%	
Profit/Loss Attributable to Owners of Parent		0.2	-2.8	-3.1	-	
EPS (yen)		2.92	-32.06	-34.99	-	
FOREX rate	USD	155	145	-10	-	
(yen)	EUR	167	163	-4	-	



Earnings increased despite higher forward investments in DLT systems and decreased lithography equipment sales, driven by the execution of fixed cost and other expenses reduction action plans







		Q1 FY2024	Q1 FY2025	YoY Comparison		
	(Billions of yen)	Results	Results	Changes	(%)	
Industrial	Net Sales	15.5	15.8	+0.2	+1.6%	
Processes	Operating Profit [Operating Margin]	1.0 [6.7%]	<b>0.3</b> [2.1%]	-0.7 [-4.7P]	-68.9% -	
Visual	Net Sales	17.5	18.3	+0.7	+4.1%	
Imaging	Operating Profit [Operating Margin]	<b>-0.4</b> [-2.7%]	<b>0.3</b> [1.9%]	+0.8 [+4.6P]	-	
	Net Sales	1.5	1.5	+0.0	+3.1%	
Life Sciences	Operating Profit [Operating Margin]	-0.1 [-11.1%]	<b>0.1</b> [7.2%]	+0.2 [+18.3P]	-	
Photonics	Net Sales	2.5	2.3	-0.2	-8.8%	
Solutions	Operating Profit [Operating Margin]	<b>-0.0</b> [-2.3%]	<b>0.2</b> [9.8%]	+0.2 [+12.1P]	-	
	Net Sales	0.2	0.3	+0.0	+9.0%	
Others	Operating Profit [Operating Margin]	0.0 [1.1%]	-0.0 [-7.3%]	-0.0 [-8.5P]	-	
	Net Sales	37.5	38.3	+0.8	+2.2%	
Total	Operating Profit [Operating Margin]	<b>0.3</b> [0.9%]	<b>0.9</b> [2.5%]	+0.6 [+1.6P]	+182.5%	





	Q1 FY2024	Q1 FY2025	YoY Comparison		
(Billions of yen)	Results	Results	Changes	(%)	
Net Sales	15.5	15.8	+0.2	+1.6%	
Operating Profit	1.0	0.3	-0.7	-68.9%	
Operating Margin	6.7%	2.1%	-4.7P	-	
Net Sales by Subsegr	nent				
UV Lamps	3.7	3.7	+0.0	+0.4%	3
OA Lamps	1.4	1.3	-0.1	-8.7%	
Optical Equipment Lamps	2.7	2.8	+0.1	+3.9%	
Light Source Business	8.0	8.0	-0.0	-0.1%	
Lithography Equipment	3.8	3.8	-0.0	-1.4% (	1
Other Optical Equipment	3.7	4.0	+0.3	+8.1% (	2
Optical Equipment Business	7.5	7.8	+0.2	+3.3%	
Total	15.5	15.8	+0.2	+1.6%	

### ■ Net Sales: up 0.2 billion yen YoY

- While direct imaging lithography equipment sales remained steady, stepper sales declined due to customers' weak investments ①
- Although EUV mask inspection light source maintenance revenues were down, sales of photo-alignment equipment increased
- Notwithstanding a stronger yen, sales slightly increased amid a recovery trend in semiconductor factory utilization rates ③

### **■** Operating Profit: down 0.7 billion yen YoY

- Expanded forward investments in DLT systems and other lithography equipment
- Constrained EUV development investments

# Q1 FY2025: Visual Imaging Results



	Q1 FY2024	Q1 FY2025	YoY Comparison		
(Billions of yen)	Results	Results	Changes	(%)	
Net Sales	17.5	18.3	+0.7	+4.1%	
<b>Operating Profit</b>	-0.4	0.3	+0.8	-	
Operating Margin	-2.7%	1.9%	+4.6P	-	
Net Sales by Subsegr	nent				
Projector Lamps	2.8	2.2	-0.5	-20.4% (	2
Illumination Lamps	0.9	0.7	-0.1	-18.1%	
Light Source Business	3.7	3.0	-0.7	-19.9%	
Cinema	5.9	7.5	+1.5	+26.6% (	1
General Imaging	7.8	7.6	-0.1	-1.4%	3)
Imaging Equipment	13.7	15.2	+1.4	+10.7%	
Total	17.5	18.3	+0.7	+4.1%	

### ■ Net Sales: up 0.7 billion yen YoY

- DCP sales were boosted by a moderate recovery in cinema-related investment ①
- Shift to solid-state light sources and stronger yen detracted from sales ②
- While demand remained firm, sales were flat owing to stronger yen ③

## ■ Operating Profit: up 0.8 billion yen YoY

- Decrease in loss on valuation of inventories YoY
- Product portfolio review efforts yielded results

# Q1 FY2025: Life Sciences and Photonics Solutions Results



### Life Sciences

	Q1 FY2024	Q1 FY2025	YoY Comparison		
(Billions of yen)	Results	Results	Changes	(%)	
Net Sales	1.5	1.5	+0.0	+3.1%	
<b>Operating Profit</b>	-0.1	0.1	+0.2	-	
Operating Margin	-11.1%	7.2%	+18.3P	-	

### ■ Net Sales: up 0.0 billion yen YoY

- Sales solid overall

### ■ Operating Profit: up 0.2 billion yen YoY

- Earnings increased due to strategic selection of investment targets in new projects

#### Photonics Solutions

	Q1 FY2024	Q1 FY2025	YoY Comparison		
(Billions of yen)	Results	Results	Changes	(%)	
Net Sales	2.5	2.3	-0.2	-8.8%	
<b>Operating Profit</b>	-0.0	0.2	+0.2	-	
Operating Margin	-2.3%	9.8%	+12.1P	-	

### ■ Net Sales: down 0.2 billion yen YoY

- Lower sales of devices for industrial applications

### ■ Operating Profit: up 0.2 billion yen YoY

- Earnings increased as focused selection and concentration of projects improved profitability



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# FY2025 Full-Year Forecasts: Summary



# Remain unchanged from the initial plan

		FY2024	FY2025	YoY Con	Progress	
(Bill	ions of yen)	Results	Forecasts	Changes	(%)	rate
Net Sales		177.6	170.0	-7.6	-4.3%	22.6%
Operating Prof	it	8.8	10.0	+1.1	+13.3%	9.7%
Operating Margin	า	5.0%	5.9%	+0.9P	-	-
Ordinary Profit	Ordinary Profit		10.5	-1.9	-15.7%	15.3%
Profit Attributable to Owners of Parent	0	6.7	7.0	+0.2	+3.0%	-
EPS (yen)		70.27	79.45	+9.18	+13.1%	-
ROE		3.1%	3.5%	+0.4P	-	-
Annual dividend (ye	en)	70	70	-	-	-
FOREX rate	USD	153	141	-12	-	-
(yen)*	EUR	164	157	-7	-	-

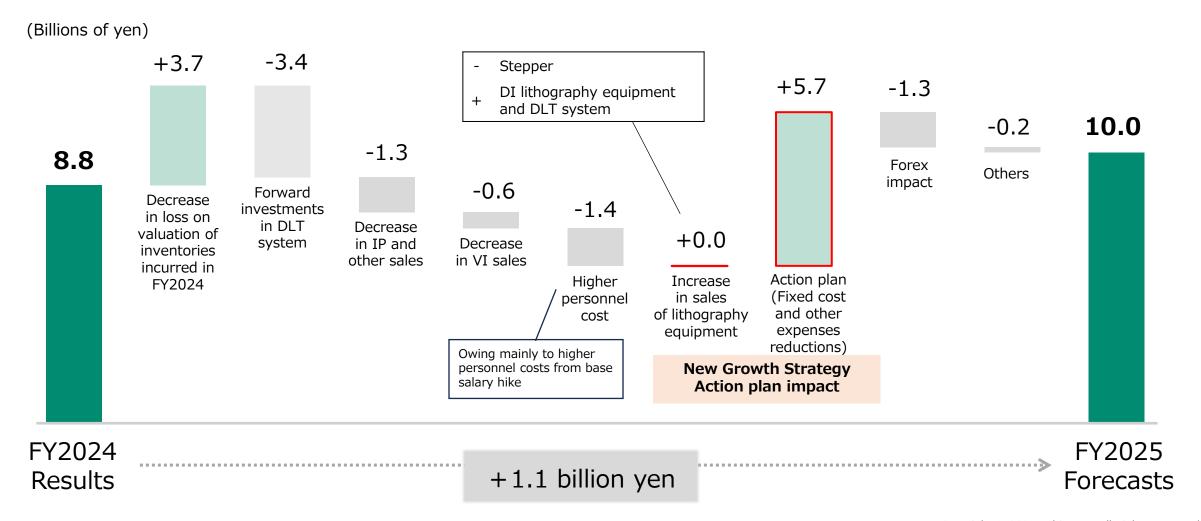
<sup>\*</sup>Forex assumption for Q2 and beyond: USD at ¥140 yen, EUR at ¥155 (Forex rates for the first three months of FY2025: USD at ¥145, EUR at ¥163)

(Reference) Forex sensitivity: Annual impact from 1 yen fluctuation

[vs USD] Net Sales: Approximately ¥1.00 billion, Operating profit: Approximately ¥0.12 billion



## Remain unchanged from the initial plan







		FY2024	FY2025	YoY Co	mparison	Progress	Outlook for O2 and Boycond
	(Billions of yen)	Results	Forecasts Unchanged	Changes	(%)	rate	Outlook for Q2 and Beyond
Turdinatuial	Net Sales	78.9	76.0	-2.9	-3.7%	20.8%	Stepper sales should rise from H2
Industrial Processes	Operating Profit [Operating Margin]	9.6 [12.2%]	<b>6.5</b> [8.6%]	-3.1 [-3.6P]	-32.5% -	5.0% -	<ul> <li>Should post DLT system sales from Q4</li> <li>Will make forward investments related to DLT systems and other lithography equipment as planned</li> </ul>
Viend	Net Sales	80.8	76.0	-4.8	-6.1%	24.1%	Demand in line with projections made at start of term
Visual Imaging	Operating Profit [Operating Margin]	<b>0.7</b> [0.9%]	<b>4.5</b> [5.9%]	+3.7 [+5.0P]	+516.7%	7.8% -	<ul> <li>Undertaking structural reforms</li> <li>Impact of U.S. tariff measures to remain within expected range (see slide 29 for details)</li> </ul>
	Net Sales	6.1	6.0	-0.1	-1.8%	26.5%	
Life Sciences	Operating Profit [Operating Margin]	-1.0 [-17.7%]	-0.6 [-10.0%]	+0.4 [+7.7P]	-	- -	<ul><li>Sales to remain flat</li><li>Strategic investment selection effect continues</li></ul>
Dhatasiaa	Net Sales	10.3	10.5	+0.1	+1.8%	22.1%	
Photonics Solutions	Operating Profit [Operating Margin]	<b>-0.4</b> [-4.0%]	-0.4 [-3.8%]	+0.0 [+0.2P]	-	-	<ul><li>Sales to remain flat</li><li>Strategic project selection effect continues</li></ul>
	Net Sales	1.3	1.5	+0.1	+9.2%	20.9%	
Others	Operating Profit [Operating Margin]	0.0 [6.0%]	0.0 [0.0%]	-0.0 [-6.0P]	- -	-	
	Net Sales	177.6	170.0	-7.6	-4.3%	22.6%	
Total	Operating Profit [Operating Margin]	8.8 [5.0%]	10.0 [5.9%]	+1.1 [+0.9P]	+13.3%	9.7% -	

### Shareholder Returns



# Dividends per Share

# **(Dividend policy) Generating stable returns**

FY2025: **¥70 per share (plan)** 

Setting dividend floor of ¥70 per share annually for FY2024-FY2026 in line with New Growth Strategy

# Share Buybacks

# [Buyback policy] Flexibly repurchase shares

Announcement on Aug. 5, 2025

Purchase period: Aug. 6, 2025 to Apr. 30, 2026

Total amount to be purchased: 20.0 billion yen (max)

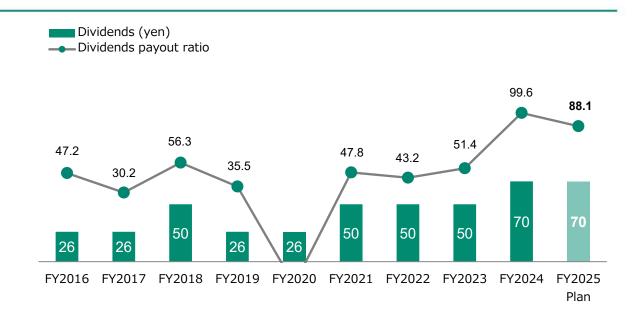
Total number of shares to be purchased: 15.00

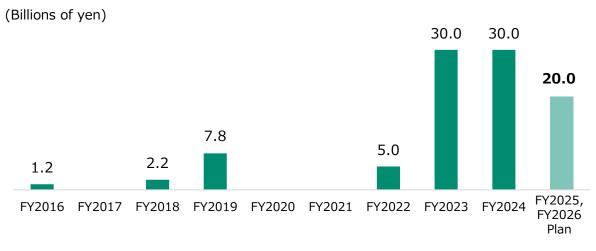
million shares (max)

Of these, 3.50 million shares are scheduled for

acquisition through ToSTNeT-3

FY2024-FY2026: Invest cumulative ¥50.0-¥60.0 billion in share repurchases in line with New Growth Strategy







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## Steadily implementing all measures and delivering results

- **1** Growth businesses (Advanced packaging business, Expanding IP business)
  - Obtained additional DLT system equipment orders and made first shipment (see slide 18)
  - Planned launch of new UX-5 series product, strategic product for advanced packaging (see slide 19)
  - Strengthen light source business profit base through acquisitions (see slides 20~23)
- 2 Business portfolio revamping (strategic selection of businesses, structural reforms)

Structural reforms: Steadily reinforced earnings structure

- VI business: Progressed with efforts to improve earnings structure by deploying fixed cost reduction action plan (see slides 24~25)
- PHS business: Focused selection and concentration of projects improved profitability. Further measures are under consideration
- Selection and concentration of new businesses: Out of 27 projects, 14 have been discontinued (as of End\_06/2025)
  Ongoing projects include; PFAS decomposition, new pulsed light spectroscopy technology, and interference lithography tool

### **③ Financial Strategies**

In keeping with New Growth Strategy, decided to repurchase ¥20.0 billion in shares (see slide 26)

### **Expansion of Second Life Support Program Results**

The number of applicants has been finalized, and an extraordinary loss has been recognized (see slide 28)





### **DLT systems business news**

- Have obtained additional orders, with customer qualifications of systems progressing well
- ADTEC Engineering's Nagaoka plant shipped first unit in June 2025



Shipment from plant

### Update on next-generation package substrate business climate

Notwithstanding some delays in decisions on DLT system adoption, future potential remains high

- Advanced packaging market is certain to grow steadily (to exceed \$800 million by 2030)
- Currently, conventional technologies are prioritized to meet growing AI semiconductor demand; investment in new technologies is delayed
- Strong demand for panelization, large-size panels, and silicon bridges to improve performances and yields by addressing substrate warping and die shift issues
   (For detail, see slide 28-30 of "Progress Report on New Growth Strategy Phase I "(released on May 13, 2025))
- Hopes are high for DLT systems to serve as a powerful solution for these issues
- Many customers\* are currently assessing and discussing DLT systems for next-generation substrates \*Mainly in Japan, Korea,
   Taiwan, China, United States, and Europe
- Assessments encompassing everything from wafer level packages to organic substrates, redistribution layers, panel level packages, and glass substrates
- Generative AI semiconductor and HPC market growth should expand production of advanced package substrates: Pursuing growth opportunities in steppers and other related equipment

# ① Growth Businesses (Advanced Packaging Business)



### Announcement of the planned launch of a 1.5µm resolution stepper

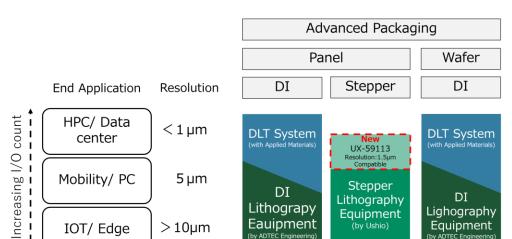
### ∼ Expanding the product lineup for advanced packaging ∼

Established development plan for UX-59113 as a stepper for advanced packaging, which enables single-shot, stitchless exposure of substrates 100mm square or larger at 1.5µm resolution, improving yield and productivity during mass production. Planned to launch within fiscal year 2026

#### **■** Main feasures

- Single-shot exposure of substrates 100mm square or larger at 1.5µm resolution
- Light source and other components designed and incorporated into the equipment in-house
- Transport platform compatible with full-panel-size organic and glass substrates

### Ushio's lithography equipment lineup



With the addition of the new stepper product "UX-59113," which is compatible with interposer substrates that play an important role in advanced packaging, to the stepper lineup, we are able to build a comprehensive product lineup that meets a wider range of customer needs and contributes to technological innovation in next-generation package substrates, particularly for generative AI semiconductors.



Appearance and specifications are subject to change without prior notice



- ① Growth Businesses (Expanding IP business: Decided to make acquisitions)
- Strengthening foundation business through acquisition of certain business units of ams-OSRAM AG

Goals: Bolster competitiveness of light source business, the core of foundation businesses, and solidify long-term profit base

- · Tap demand growth to expand earnings from specialty lamps for semiconductor manufacturing equipment
  - Build competitive edge by increasing global presence
  - Enhance cost competitiveness

### ■ Strengths of the Business to be acquired

- Manufacturing line automation and process standardization will greatly streamline production structure and minimized inventory
- · Customer base centered in Europe

### **■** Synergies

· Greater production efficiency, expanded customer base, improved organizational efficiency and procurement

### ■ New Growth Strategy benefits

- · Acquisition of the business expected to achieve a return on invested capital exceeding 10%
- Prospective contributions to expansion of IP business (semiconductors)

# Appendix: Acquisition Detail



#### ■ About ams-OSRAM AG



A global leader in semiconductor and traditional automotive & industrial specialty lamps technologies, engaged in the design, manufacture, and sale of semiconductor devices such as LEDs, lasers, and sensors for automotive, industrial, medical, and consumer applications, as well as specialty lamps for semiconductor manufacturing equipment.

### **■** About business to be acquired

Lamp business for industrial (mainly for semiconductor) and entertainment applications

→ Including specialty lamps for semiconductor manufacturing equipment, among others (see slide 22 for details)

### **■** Funding for the acquisition

Planning to use our own funds and funds through borrowings from financial institutions

### **■** Transaction Overview

- Acquisition price: Approx. ¥15.2 billion (€88.3 million)
- Structure:
  - Acquire all shares of a subsidiary that OSRAM GmbH plans to establish
  - Take over related business assets
  - Conclude a share and asset transfer agreement for the takeover
- Scale of business to be acquired: Around ¥28.8 billion in sales for the year ended December 2024
- Number of employees to be accepted: Around 500

### ■ Schedule

- · July 28, 2025: Acquisition approved by the Board of Directors
- Targeted transaction closing during Q4 FY2025

### ■ Results impact

Impact on operating results for FY2026/03 is currently under close scrutiny, and we will announce any impact that should be disclosed as soon as such an impact is found

For details, see "<u>Ushio acquires the Industrial and Entertainment lamps business of ams-OSRAM Group</u>" and "<u>Notice Concerning the Acquisition of Shares in a Newly Established Subsidiary of ams-OSRAM AG (Making it a Subsidiary of USHIO)</u>" (both issued on July 29, 2025)



# Details of the business to be acquired

Applications  Ushio's business segment		Post-acquisition	
Semiconductor lamps Exposure (i-line), inspection, and thermal processes	IP business	Market trend: Certain to grow steady Results contributions: <b>Higher revenues and earnings</b> from improved competitiveness	
<ul><li>Cinema lamps</li><li>Airport lamps</li><li>Stage, studio, theater, and stadium lamps</li></ul>	VI business	Market trend: Cinema lamps down; Specialty lamps steady Results contributions: <b>Stable cash generation</b> from streamlined production	
• Medial lamps	LS business	Market trend: Stable Results contributions: <b>Stable earnings</b>	

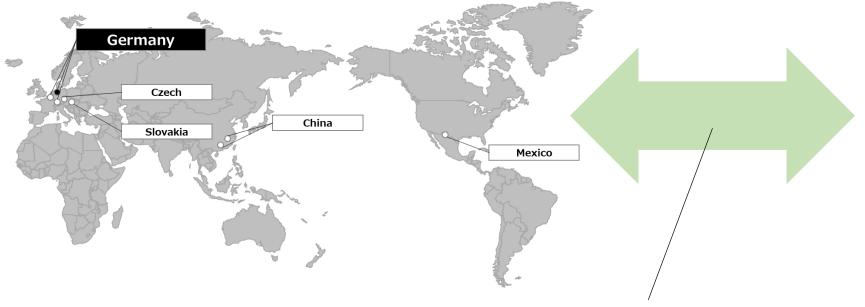
Reference: Sales of the business to be acquired were around ¥28.8 billion for the year ended December 2024

# Appendix: Acquisition Detail



# Manufacturing network of ams-OSRAM AG

Only the Berlin manufacturing site (in Germany) is to be acquired



# Optimize manufacturing processes through such measures as:

- Standardizing product range
- Streamlining production lines

# Manufacturing network of Ushio's light source business

Kev

	Manufacturing site	Key Products		
Jap	Ushio Harima Division	• UV Lamps		
lapan	Ushio Lighting Fukusaki Division	<ul><li>Semiconductor heater lamps</li><li>Lighting</li></ul>		
China	Ushio Guangzhou/ Shaoguan	<ul><li>Lamps for projectors</li><li>Halogen lamps for industrial use</li></ul>		
Southeast Asia	Ushio Philippines	<ul> <li>Lamps for projectors</li> </ul>		
North America	Ushio America	<ul><li> Halogen lamps for industrial use</li><li> Semiconductor heater lamps</li></ul>		
Europe	Ushio Poland	<ul><li>Sodium lamps</li><li>Heater / IR lamps</li></ul>		





# Visual Imaging business: Progress with structural reforms

# Steadily overhauling profit structure

**Direction** (reaffirming New Growth Strategy)

# Improve profitability and transition to stable cash-generating businesses All options on table if improvement efforts stall

### **Business backdrop (business environment, etc.)**

Stable demand

Number of cinema screens\* remains stable and demand growing for high-end visual content. While lamp replacements advance, we strategically secure profits

\*See slide 33 for screen number trends

- •Strong competitiveness edge
  Bolster competitiveness by specializing in high-end fields with advanced technological capabilities
- •Progress with structural reforms
  Earnings structure improved through product portfolio reviews

# On track to deliver operating margin of at least 10%





# Visual Imaging business: Progress with structural reforms (continued)

## Fixed cost reduction action plan: Striving to trim costs by ¥3.4 billion

### Organizational reviews\*1

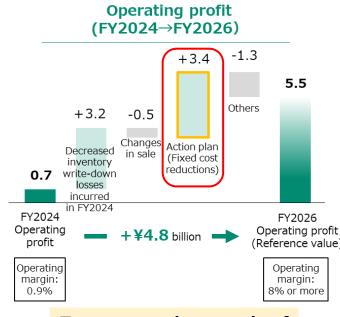
- Workforce optimization (approx. 10% reduction\*2)
- •Site consolidations (reduced number of sites by 3, from 17 to 14)
  - \*1: Executed at group companies related to VI business
  - \* 2: As of June 30, 2025 (vs. December 31, 2024)

### Cost-cutting efforts\*1

Strategic selection and concentration of development projects and sales promotional activities, along with lowering administrative costs

# Improving business by improving earnings structure

Steadily improving business fundamentals by focusing on high-end fields through product portfolio reviews and undertaking structural reforms



Target operating margin of 10% or more

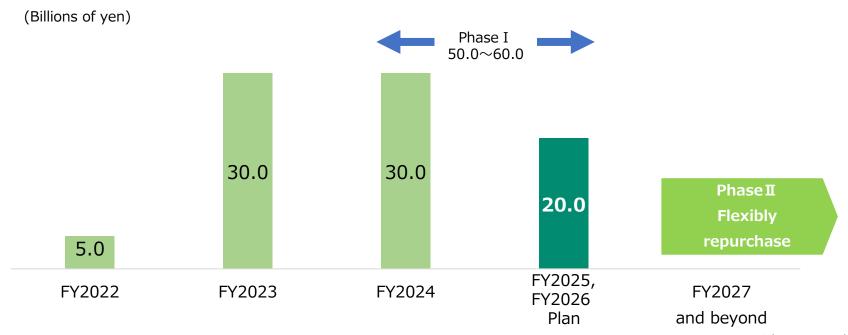


# ③ Financial Strategies

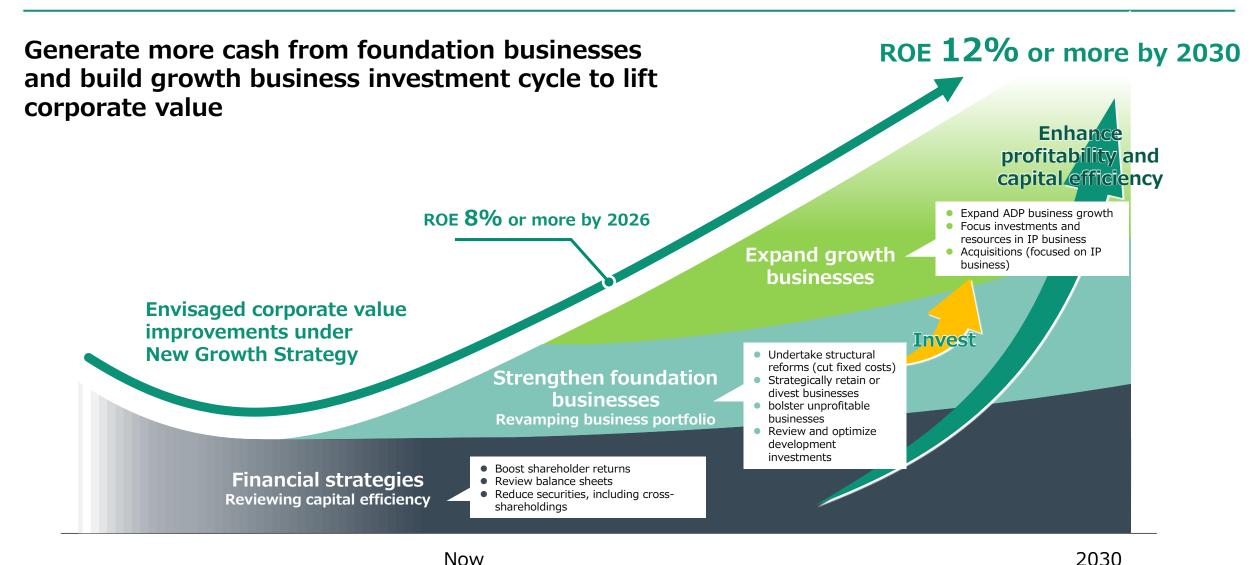


Board of Directors resolved to repurchase up to \$20.0 billion in shares in line with New Growth Strategy

- Total amount to be purchased: **20.0 billion yen (max)**
- Total number of shares to be purchased: **15.00 million shares (max)**Of these, 3.50 million shares are scheduled for acquisition through ToSTNeT-3
- Purchase period: August 6, 2025 to April 30, 2026









# Final results report

Offering period: Monday, March 3, 2025 to Monday, June 30, 2025

Eligible employees: Employees of Ushio Inc., who satisfy the following two conditions as of April 1, 2025

- Have at least 3 years of continuous service; and are 56 years of age or older

Total number of applicants: 238 (finalized)

Earnings impact: Extraordinary losses of ¥1.5 billion in FY2024 and **¥2.5 billion in Q1\_FY2025** 

For details, see "Notice Concerning Results of Expansion of Second Life Support Program and Special Offering" (issued on July 11, 2025)



# Have contained cost increases more than expected by tackling multiple risks

### Key envisaged risks

- Risk 1: Additional tariffs on cinema and general imaging projector exports to United States

  → Reviewed supply chain
- Risk 2: Additional tariffs on lighting sources exports to United States

  → Mitigated impact through price revisions and other measures
- Risk 3-1: Investment delays in semiconductor sector owing to tariff uncertainty

  → Continues to monitor trends
- Risk 3-2: American box office and Hollywood film production impacts of tariffs on foreign films 
  → Have discerned no impacts to date

The basis for these risks and measures is the tariff policies known as of July 31, 2025.



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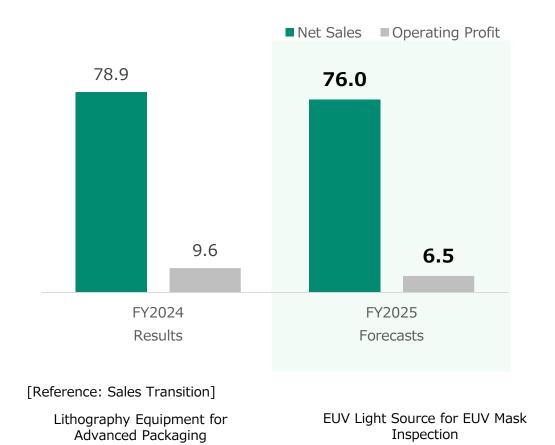
### FY2025 Full-Year Forecasts: Industrial Processes

FY2023

FY2024

Forecasts





DLT system

FY2025

Forecasts

FY2023

FY2024

DI lithography equipment

\*Please refer to slide 29 for the latest information

### **■** Business environment assumptions

While generative AI-related markets should grow, expecting only a moderate recovery in overall semiconductor market, and will monitor impact of U.S. tariff measures on semiconductor sector\*

- Overcapacity to keep afflicting substrate market, with investments remaining weak
- Demand for smartphones, PCs, and other final products to slowly recover
- Demand for power semiconductors and electronic devices to remain uncertain
- Rising uncertainties from tariff and other developments fueling concerns over customers delaying investment decisions\*

### ■ Net Sales: down 2.9 billion yen YoY

- Stepper sales to decline. Sales of direct imaging lithography equipment to edge up
- DLT system sales to be recognized from Q4 despite some deal delays amid market uncertainties
- UV lamp and other light source demand to remain unchanged owing to stable operations
- EUV sales down owing to lower prices, albeit with cost reductions helping maintain profitability

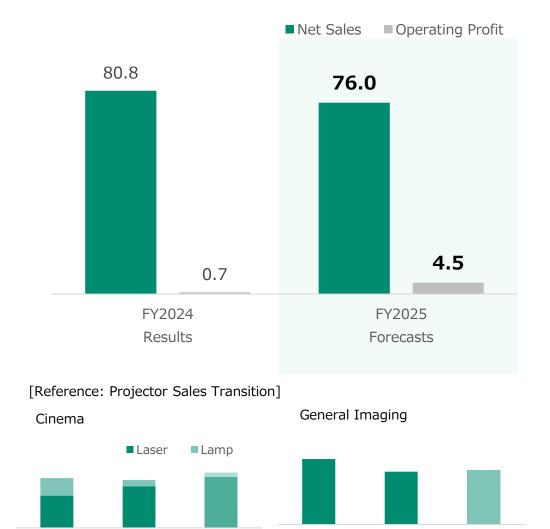
# ■ Operating Profit: down 3.1 billion yen YoY

- DLT systems-related forward investments to increase
- Anticipating gradual improvement in capacity utilization rate for lithography equipment

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# FY2025 Full-Year Forecasts: Visual Imaging





FY2023

FY2025

**Forecasts** 

FY2024

FY2023

FY2024

FY2025

Forecasts

\*Please refer to slide 29 for the latest information

## **■** Business environment assumptions

While demand should remain firm, will monitor impacts of Chinese economy and U.S. tariff measures\*

#### Cinema market

- Cinema operations and projector replacement demand should remain strong
- Trend toward projectors employing solid-state light sources should continue
- Performance impact of concerns over prospective tariffs on foreign films remains unclear\*

#### General imaging market

Demand should be solid for large-scale productions and advanced video production needs

### ■ Net Sales: down 4.8 billion yen YoY

- Unit sales of cinema and general imaging projectors should both increase
- Projector lamp sales to decline amid shift to solid-state light sources
- Yen's appreciation to lower sales

### ■ Operating Profit: up 3.7 billion yen YoY

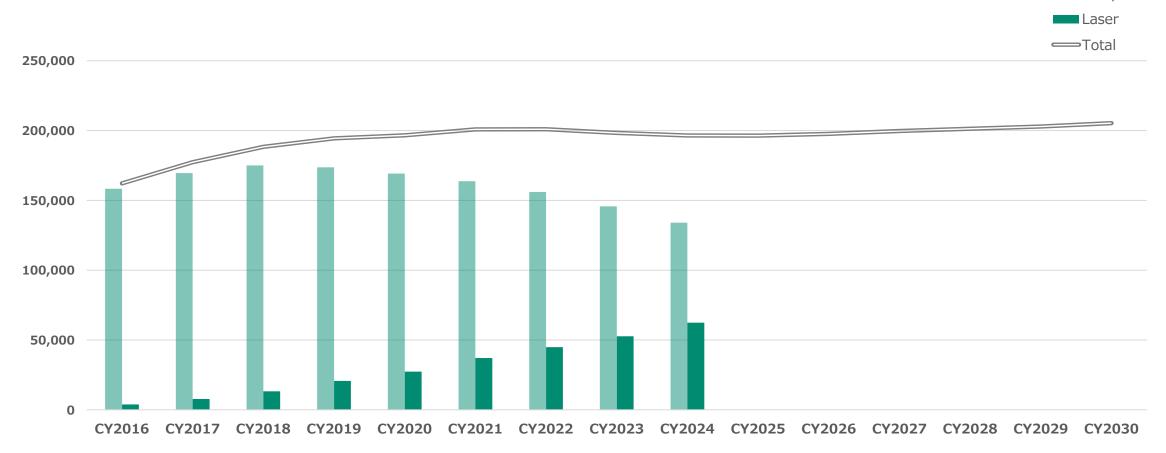
Profitability should improve on lower inventory write-downs and structural reforms

# Supplementary Information on Visual Imaging Business



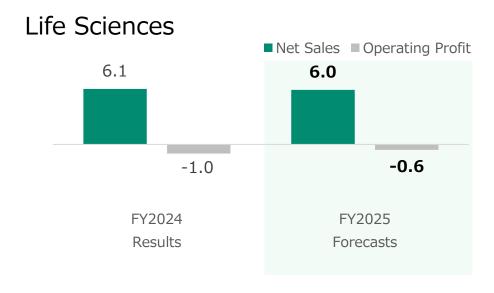
Lamp

■ Cinema Screen Numbers and Light Source Trend Forecasts



### FY2025 Full-Year Forecasts: Life Sciences and Photonics Solutions





#### **Photonics Solutions**



### **■** Business environment assumptions

Demand should remain stable for medical equipment and other offerings

### ■ Net Sales: down 0.1 billion yen YoY

- Sales to be flat for environmental hygiene solutions and medical equipment

### **■** Operating Profit: up 0.4 billion yen YoY

Should improve profitability by more closely monitoring new business projects and controlling costs

## **■** Business environment assumptions

Demand to remain stable, primarily for semiconductor and other industry applications

## ■ Net Sales: up 0.1 billion yen YoY

- Sales likely to remain flat, primarily in semiconductor-related areas

## ■ Operating Profit: up 0.0 billion yen YoY

- Looking to improve profitability by reviewing development projects

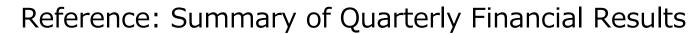


- I. Financial Results for Q1 FY2025
- II. Full-Year Forecasts for FY2025
- III. New Growth Strategy Progress Report and Financial Highlights
- IV. Supplementary Information
  - 1 Full-Year Forecasts (Additional Information)
  - ②Others

# (New) Business Segments and Main Products



New Business Segment	Main Products	Product Examples
Industrial Processes	Light Source: UV lamps, OA lamps, Optical equipment lamps, etc. Equipment: Lithography equipment, Curing equipment, Maintenance service etc.	UV lamps  OA lamps  Excimer lamp  Stepper  Direct imaging lithography equipment
Visual Imaging	Light Source: Cinema lamps, Data projector lamps, etc. Equipment: Digital cinema projectors, Projectors for general imaging, Peripheral equipment, Maintenance, etc.	Cinema lamps  Data projector lamps  Digital cinema projector general imaging  Digital cinema projector general imaging
Life Sciences	Light Source: Care222 module Equipment: UV Medical Devices, etc.	Module using "Care222," Filtered Far UV Technology "TheraBeam series"
Photonics Solutions	Light Source: Solid-state light sources (Laser Diode/LED)	Solid-state light sources (LD/LED)  Laser module





			FY2024				
(Billion	ns of yen)	Q1	Q2	Q3	Q4	Q1	Cha
Net Sales		37.5	48.1	42.4	49.5	38.3	
Operating Pr	ofit	0.3	3.9	3.1	1.4	0.9	
Operating Marg	gin	0.9%	8.2%	7.4%	2.9%	2.5%	
Ordinary Profit		1.4	3.9	5.0	1.9	1.6	
Profit/Loss Attributable to Owners of Parent		0.2	2.0	3.4	1.0	-2.8	
EPS (yen)		2.92	20.26	36.07	11.56	-32.06	
FOREX rate (yen)	USD	155	153	149	154	145	
	EUR	167	166	162	160	163	

YoY Cor	YoY Comparison			
Changes	(%)			
+0.8	+2.2%			
+0.6	+182.5%			
+1.6P	-			
+0.1	+10.1%			
-3.1	-			
-34.99	-			
-10	-			
-4	-			

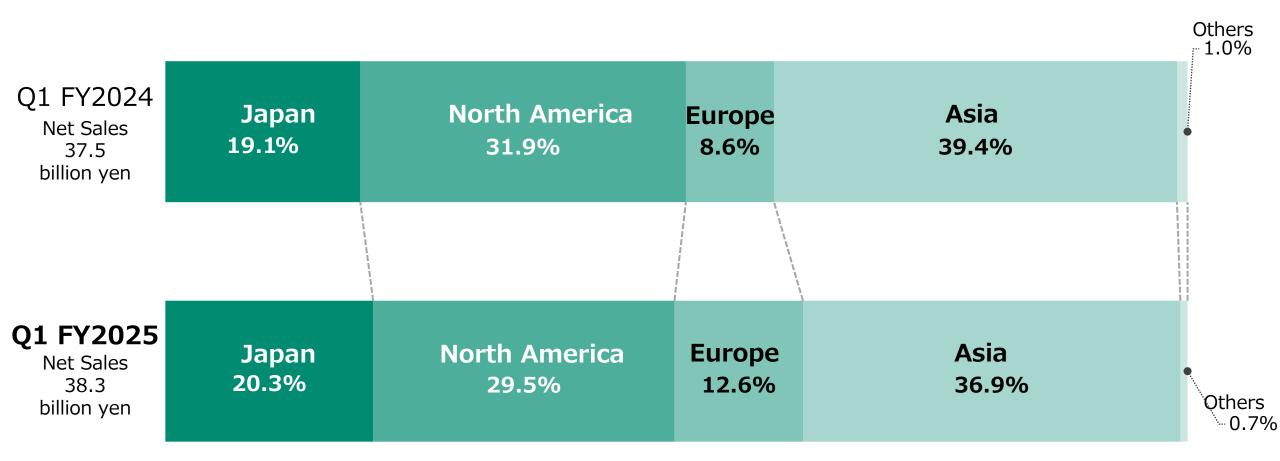




		FY2024			FY2025	YoY Comparison		
	(Billions of yen)	Q1	Q2	Q3	Q4	Q1	Changes	(%)
	Net Sales	15.5	22.0	17.0	24.3	15.8	+0.2	+1.6%
Industrial Processes	Operating profit	1.0	4.1	1.8	2.5	0.3	-0.7	-68.9%
110003303	Operating Margin	6.7%	19.1%	10.9%	10.4%	2.1%	-4.7P	-
<b>N/</b> 1	Net Sales	17.5	21.6	21.1	20.5	18.3	+0.7	+4.1%
Visual Imaging	Operating profit	-0.4	0.3	1.5	-0.7	0.3	+0.8	-
Imaging	Operating Margin	-2.7%	1.6%	7.5%	-3.5%	1.9%	+4.6P	-
	Net Sales	1.5	1.5	1.4	1.6	1.5	+0.0	+3.1%
Life Sciences	Operating profit	-0.1	-0.3	-0.2	-0.2	0.1	+0.2	-
Sciences	Operating Margin	-11.1%	-25.4%	-16.7%	-17.6%	7.2%	+18.3P	-
Dhalas's	Net Sales	2.5	2.5	2.4	2.6	2.3	-0.2	-8.8%
Photonics Solutions	Operating profit	-0.0	-0.2	-0.0	-0.0	0.2	+0.2	-
Solutions	Operating Margin	-2.3%	-8.6%	-2.0%	-3.1%	9.8%	+12.1P	-
	Net Sales	0.2	0.3	0.3	0.3	0.3	+0.0	+9.0%
Others	Operating profit	0.0	0.0	-0.0	0.0	-0.0	-0.0	-
	Operating Margin	1.1%	8.8%	-0.6%	13.2%	-7.3%	-8.5P	-
Total	Net Sales	37.5	48.1	42.4	49.5	38.3	+0.8	+2.2%
	Operating profit	0.3	3.9	3.1	1.4	0.9	+0.6	+182.5%
	Operating Margin	0.9%	8.2%	7.4%	2.9%	2.5%	+1.6P	-

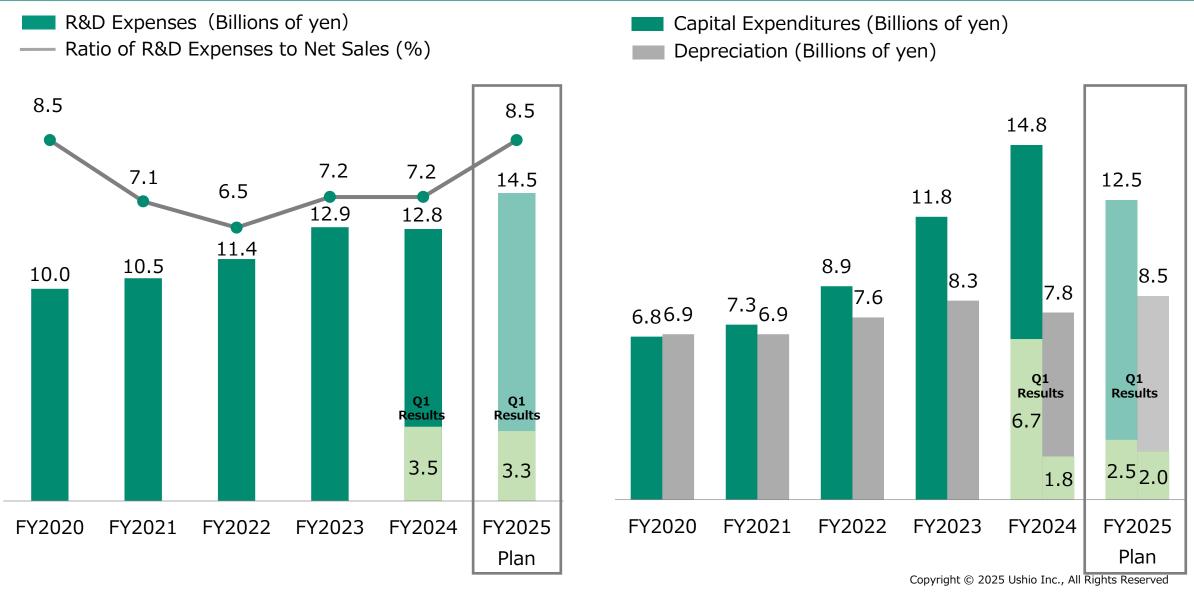
# Reference: Sales Ratio by Region





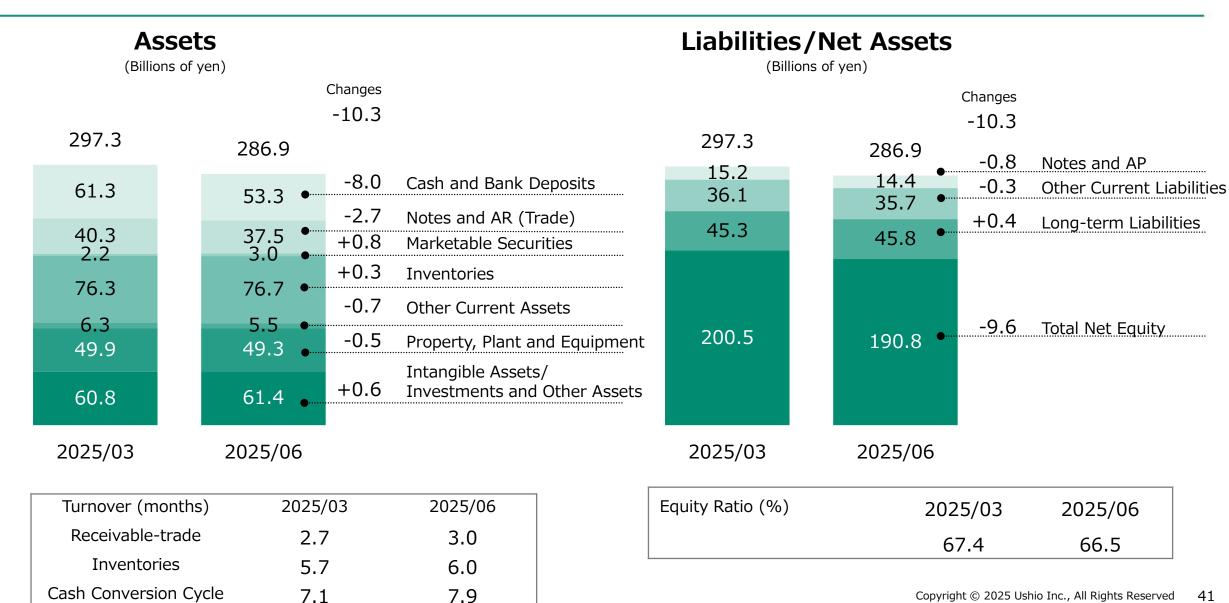
# Reference: R&D Expenses/Capital Expenditures and Depreciation





### Reference: Balance Sheet

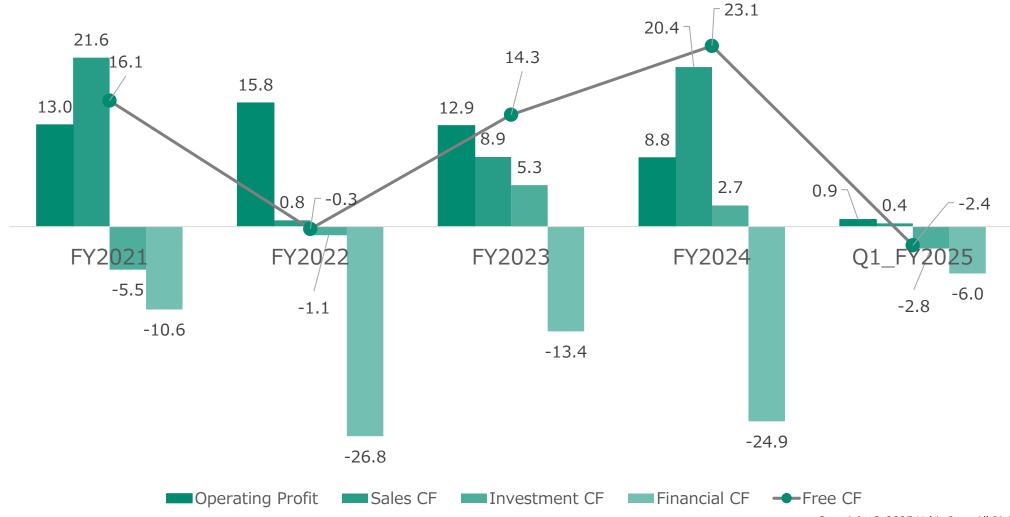




## Reference: Cash Flow



(Billions of yen)



# Glossary



### **■** Business Segment-related Acronyms

IP business	Industrial Processes business
VI business	Visual Imaging business
LS business	Life Sciences business
PHS business	Photonics Solutions business

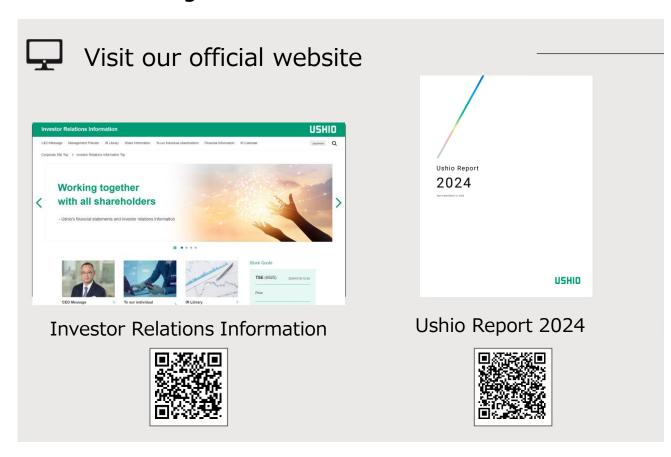
#### **■** Others

AI	Artificial Intelligence
DCP	Digital Cinema Projector
DI	Direct Imaging: An exposure technique that draws patterns directly without using a mask
DLT	Digital Lithography Technology
EUV	Extreme Ultraviolet Radiation
FPD	Flat Panel Display
OA	Office Automation
Advanced packaging (ADP)	An advanced packaging field for 2.xD and 3D integration of semiconductors, including chiplets

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