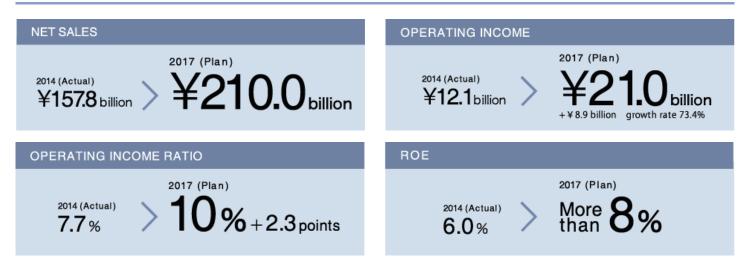
STRATEGY

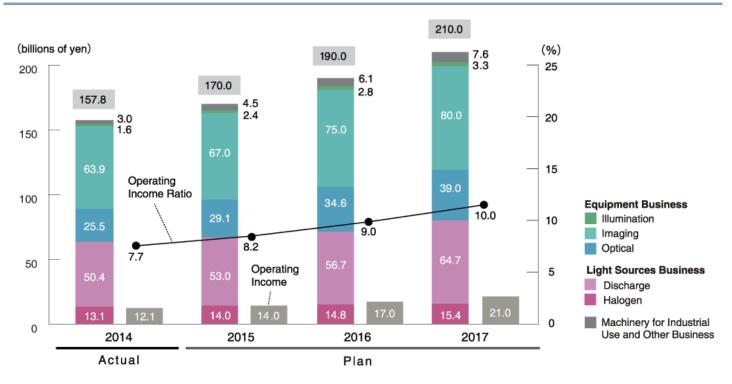
Medium-Term Plan



Objectives for the Year Ending March 31, 2017



Medium-Term Plan Announced in 2014, Sales (by sub-segments) and Operating Income



Segments	Sub-Segments	March 2017 (Plan) (Billions of Yen)	For the Next 3 Years		
			Amount of increase (Billions of Yen)	Growth Rates (%)	CAGR (%)
Equipment Business	Imaging	80.0	+ 16.1	25.2	7.8
	Optical	39.0	+ 13.5	52.9	15.2
	llumination and Related Facilities	3.3	+ 1.7	106.3	27.3
	Total	122.3	+ 31.2	34.2	10.3
Light Sources Business	Discharge	64.7	+ 14.3	28.4	8.7
	Halogen	15.4	+ 2.3	17.6	5.5
	Total	80.1	+ 16.6	26.1	8.0
Others	Machinery for Industrial Use and Other Business	7.6	+ 4.6	154.9	36.6
Total		210.0	+ 52.2	33.1	10.0