## STRATEGY

LIGHT SOURCES BUSINESS



## Medium-Term Plan for Light Sources Business

|                 | (Billions of yen) |             |             |
|-----------------|-------------------|-------------|-------------|
|                 | 2014 (results)    | 2015 (plan) | 2017 (plan) |
| Discharge lamps | 50.4              | 53.0        | 64.7        |
| Halogen lamps   | 13.1              | 14.0        | 15.4        |

## Business Environment Forecasts and Core Initiatives for Key Sub-Segments

| Light<br>Sources<br>Business | Discharge lamps | <ul> <li>Maintain and improve quality to retain high market share</li> <li>Spur development in solid-state light sources and promote commercialization</li> <li>Seek out new applications and promote commercialization for existing light sources</li> </ul> |
|------------------------------|-----------------|---|
|                              | Halogen lamps   | <ul> <li>Maintain high share in the OA field</li> <li>Pursue new applications in the automotive industry and other fields</li> </ul>  |