

## Business Overview

## Equipment Business

## Basic Strategies

Field	Main Products	Basic Strategies	
		Target	Measures
Imaging equipment	<ul style="list-style-type: none"> <li>Digital cinema projectors</li> <li>Digital projectors for general imaging, control rooms, simulators, digital signage and virtual reality systems</li> </ul>	Expand the total solution business	<ul style="list-style-type: none"> <li>Establish solution provision-type business model</li> <li>Establish stable revenue model</li> </ul>
Optical equipment	<ul style="list-style-type: none"> <li>Optical equipment for manufacturing semiconductors, flat panel displays and electronic components (lithography equipment, photo-cleaning units, optical alignment equipment, and others)</li> <li>UV phototherapy devices and other medical devices</li> <li>EUV light source equipment for semiconductor inspection and development applications</li> </ul>	Structural reform for constant profit	<ul style="list-style-type: none"> <li>Revise Group strategy</li> </ul>

## Financial Results

In the imaging equipment field, sales were slightly lower for general imaging but grew for cinema-related business as laser projector uptake advanced and digital cinema projector (DCP) shipments rose due to the continued expansion of digital cinema screens in developing countries, centered on China.

In the optical equipment field, sales grew for projection lithography equipment for electronic devices. Sales also rose for optical alignment equipment for high-definition LCD panels for mobile applications, fueled by sustained demand for higher-definition small- and medium-sized LCD panels.

As a result, equipment business sales were ¥98,828 million, an increase of 17.4% year on year. Segment income was ¥1,726 million.

## Initiatives Ahead

In imaging equipment, we anticipate broadly flat DCP sales volume. Further, we expect to increase sales of laser projectors due to the spread of Dolby Cinema™. Moreover, we forecast growth for the total solutions business from cinema and general imaging.

In optical equipment, we believe the sales volume of projection lithography equipment will be on par with the current fiscal year. However, we expect optical alignment equipment shipments to grow, driven by continued demand for higher-definition small- and medium-sized LCD panels.

Sales	2015	2016	2017 (plan)
Imaging equipment	¥60.3 billion	¥70.3 billion	¥81.0 billion
Optical equipment	¥21.2 billion	¥25.9 billion	¥28.0 billion
Illumination and related facilities	¥2.3 billion	¥2.4 billion	¥2.5 billion

