# Consolidated Results for the Fiscal Year Ended March 31,2010



# ■ Consolidated Financial Highlights, 2010/3

(Billions of yen)

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	FY2008	FY2009		FY2010			
	Actual 2009/3	Actual 2010/3	Y/Y Changes	Y/Y Changes (%)	Projected 2011/3	Y/Y Changes	Y/Y Changes (%)
Net Sales	120.8	119.0	▲1.7	▲1.5%	140.0	+20.9	+17.6%
Operating Income	8.9	7.2	▲1.7	<b>▲19.0</b> %	10.0	+2.7	+37.7%
Ordinary Income	9.9	9.2	▲0.7	▲7.0%	11.5	+2.2	+23.8%
Net Income	3.4	7.0	+3.5	+103.1%	8.0	+0.9	+13.1%
Operating Income Ratio	7.4%	6.1%		<b>▲1.3</b> P	7.1%		+1.0 <sub>P</sub>
Ordinary Income Ratio	8.3%	7.8%		<b>▲</b> 0.5p	8.2%		+0.4P
Net Income Ratio	2.9%	5.9%		+3.1p	5.7%		<b>▲</b> 0.2p
EPS	¥25.76	¥ <b>52.95</b>			¥ <b>59.90</b>		
ROE	2.3%	4.7%			5.0%		
Dividend	¥20	¥20			¥ <b>20</b>		
Payout Ratio	77.7%	37.8%			33.4%		
Exchange rate (a	verage)						
U.S. Dollar	¥100.66	¥ <b>92.61</b>			¥ <b>90</b>		
EURO	¥143.28	¥130.68			¥120		

 $\mbox{\%}$  All figures in these materials have been rounded down to the nearest billion yen unless otherwise noted.

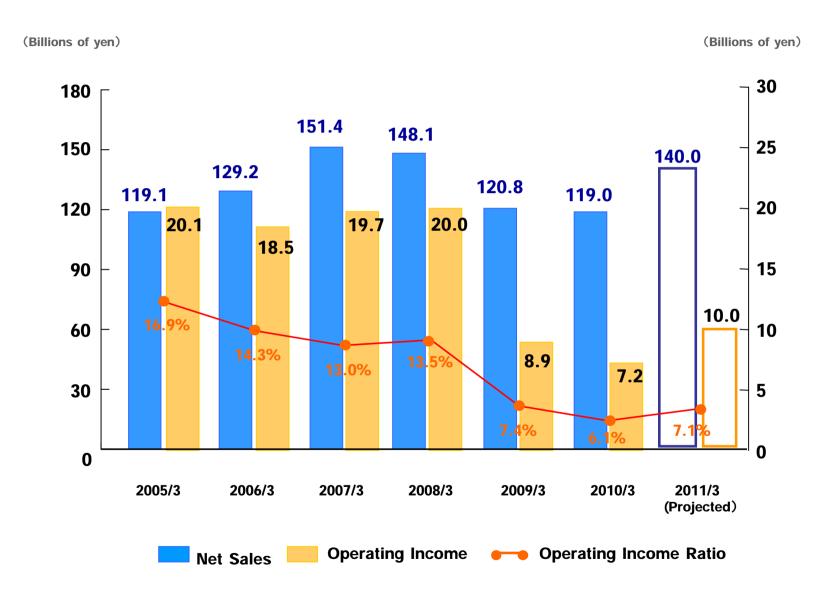
#### ■ Quarterly Transition of Sales and Incomes Statements, 2010/3

2010 / 3

(Billions of yen)

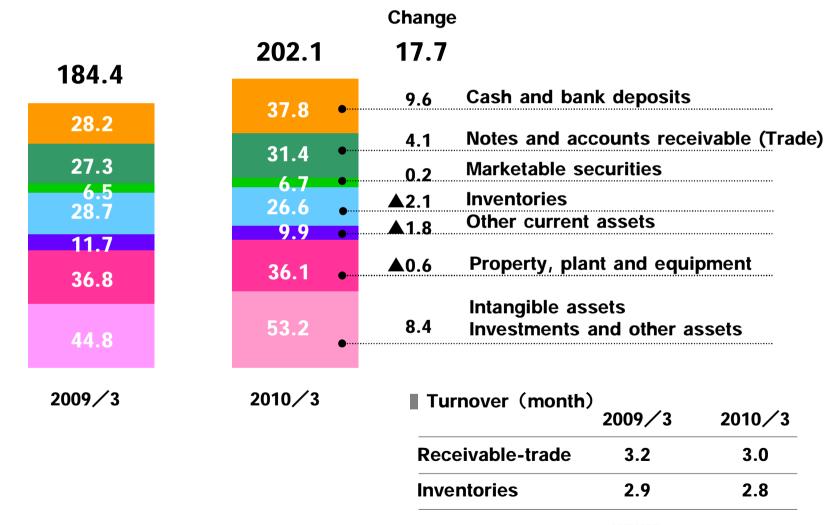
		2010/3			
	<b>1</b> Q	<b>2</b> Q	<b>3</b> Q	<b>4</b> Q	
Net Sales	25.4	30.1	29.4	34.0	
Operating Income	1.0	1.2	2.3	2.6	
Ordinary Income	1.9	1.4	2.8	3.0	
Net Income	1.7	1.2	1.5	2.5	
Operating Income Ratio	4.3%	4.1%	7.8%	7.7%	
Ordinary Income Ratio	7.8%	4.8%	9.6%	9.0%	
Net Income Ratio 7.0%		4.2%	<b>5.2</b> %	7.4%	

#### **■ Transition of Sales and Operating Incomes**



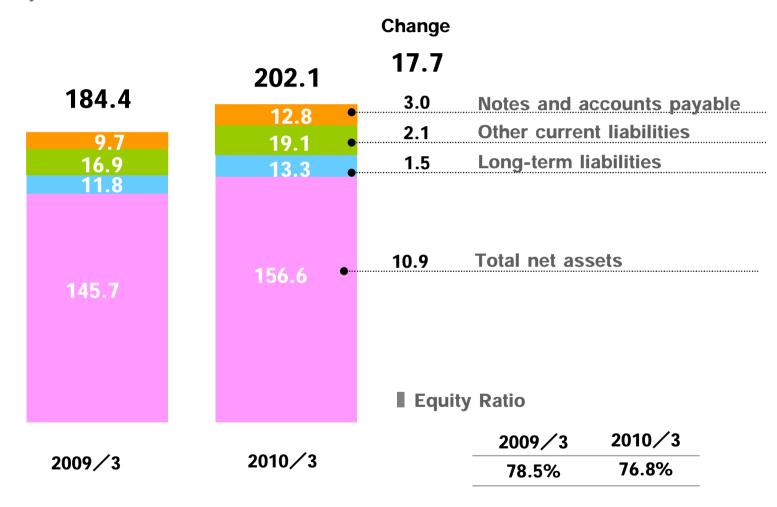
#### Assets

(Billions of yen)

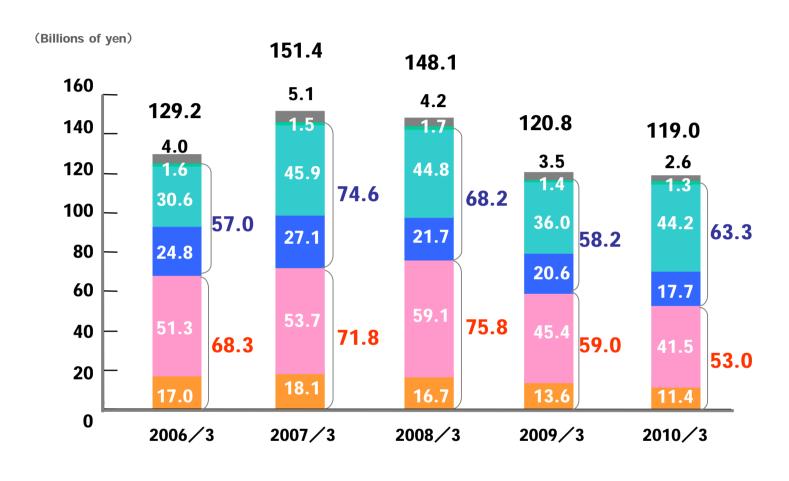


#### ■ Liabilities • Total Net Assets

(Billions of yen)



### Sales by Product Segment





- Discharge Lamps
- Halogen Lamps

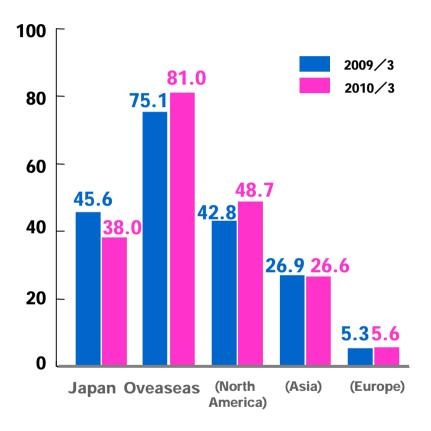
#### **Equipment Business**

- Imaging Equipment
- Optical Equipment
- Machinery for Industrial use and Other Business
- Illumination and Related Facilities

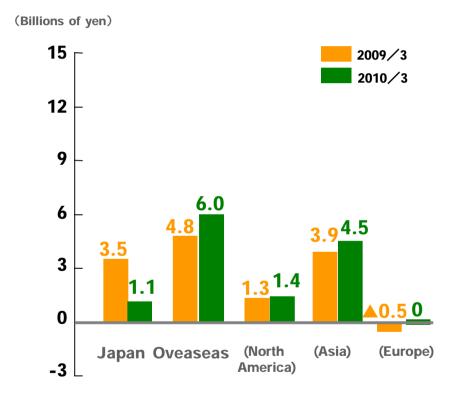
## **Geographical Segment Information**

#### Net Sales by Region

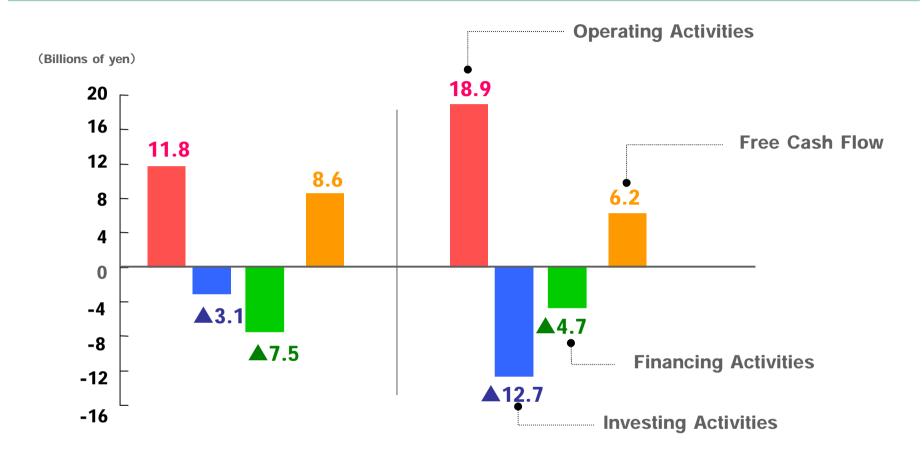
#### (Billions of yen)



#### Operating Income by Region



# **Cash Flows**



2	2009/3	2010/3
Cash and cash equivalents at beginning of the year	27.7	27.3
Cash and cash equivalents at end of the year	27.3	28.5

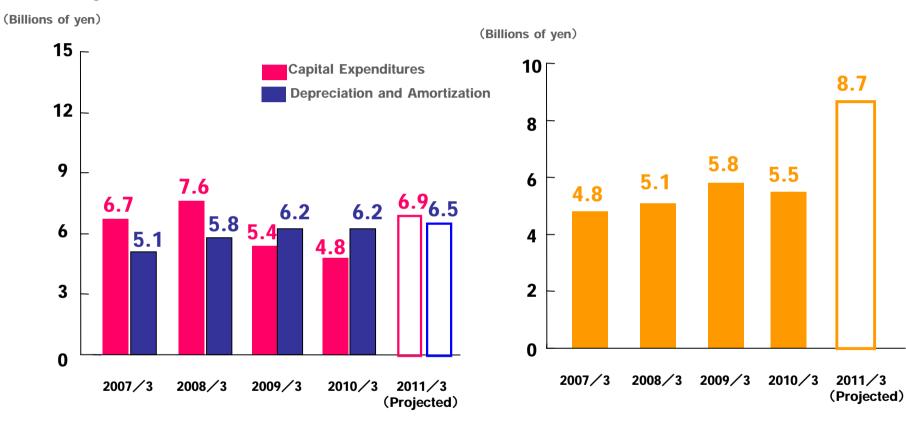
# **■ Other Income and Expenses**

(Billions	of	yen	)
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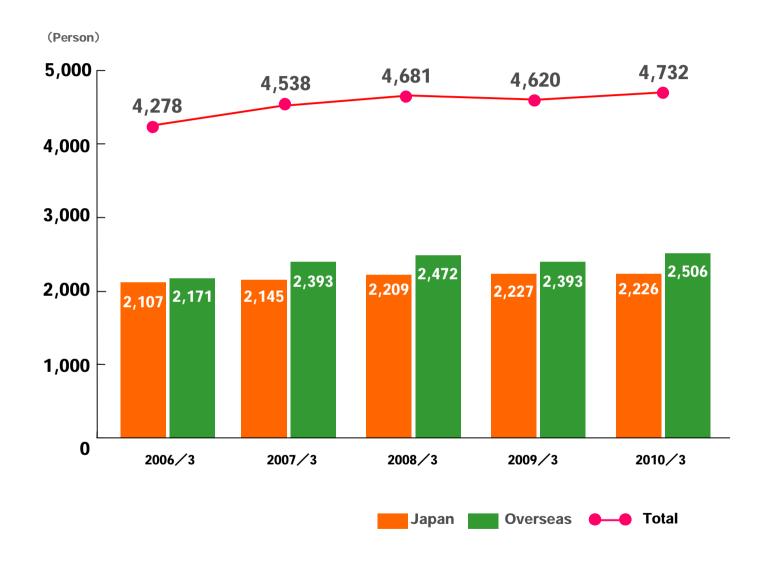
	2009/3	2010/3	Change	
Other Income	4.3	2.7	▲1.5	
Interest income	0.8	0.4	▲0.4	
Dividend	0.8	0.7	▲0.1	
Exchange gain	1.8	0.0	<b>▲</b> 1.8	
Profit on sale	_	0.6	+0.6	
Others	0.6	0.8	+0.1	
Other Expenses	3.3	0.7	▲2.5	
Interest expenses	0.3	0.2	▲0.1	
Exchange loss	1.5	0.1	<b>▲1.3</b>	
Others	1.4	0.3	▲1.0	
Other Income (Net of Other Expenses	1.0	2.0	+1.0	

#### ■ Capital Expenditures Depreciation and Amortization

#### R&D Expenses



# **Number of Employees**

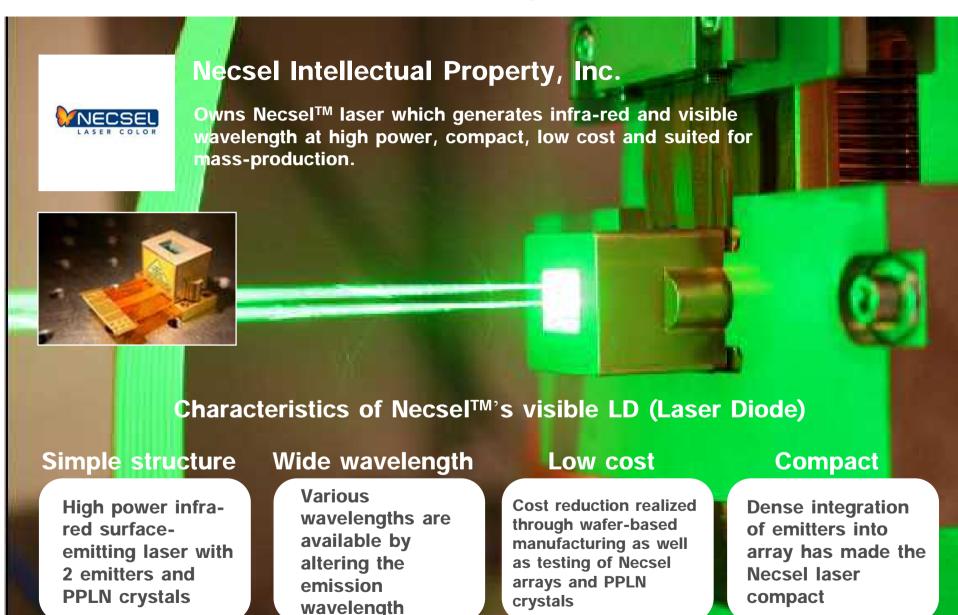


TOPICS

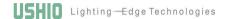
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#### ■ Acquired 49% Stakes of Necsel – May. 2009





#### **■ Acquired Luminetx** – December. 2009





#### **Luminetx Corporation**

Established June 2001. Manufactures and sells Veinviewer® which locates subcutaneous veins and projects a real-time image of their location on the surface of the skins.





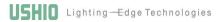


Vascular Imaging System
'Vein Viewer'®

#### ■ Launch MicroTiles<sup>TM</sup> 'a New Digital Canvas' — April 2010 USHIO Lighting—Edge Technologies



#### **■** Acquired extreme UV business from Philips — April 2010





**Targets (For the FY2012)** 

announced on 2010/5

♦ Operating Income : ¥25.0 billion (¥7.2 billion/FY2009)

♦ROE : More than 10% (4.7%/FY2009)

<reference> Net Sales ¥185 billion ( ¥119 billion / FY2009 )

#### **Key business strategies**

Aiming at a steady growth of digital cinema business and non-cinema business

Reinforcing the development of leading edge photolithography business for semiconductors

**Development of solid state lighting** 

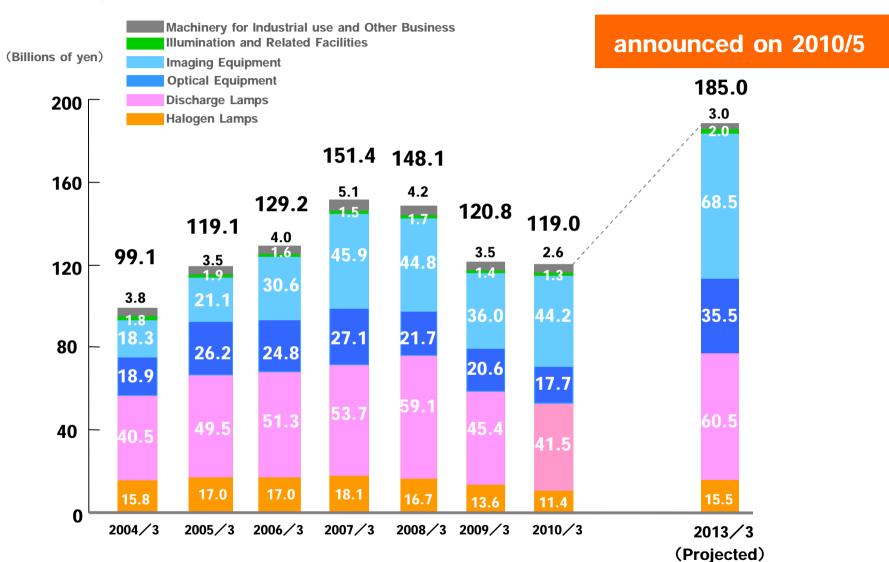
Developing the product lineup for LCDs, semi and fine PCB markets

Focusing on environment friendly business

Promotion of business alliance, joint venture and M&A

#### **■ 2010 Medium-term Vision II**

#### **■ Sales by Product Groups**





This report contains forward-looking statements which reflect management's views at the time of the announcement with respect to certain future events and financial performance .Actual results may differ materially from those projected or implied in any forward-looking statements .Further, certain

forward-looking statements are based upon assumptions of future events which may not prove to be accurate.